

SACRAMENTO DAILY RECORD-UNION.

SACRAMENTO, MONDAY MORNING, JANUARY 2, 1882.

DAILY UNION SERIES-VOL. LVI.—NO. 5595.
DAILY RECORD SERIES-VOL. XXIV.—NO. 4600.

DAILY RECORD UNION SERIES.
VOLUME XIV—NUMBER 115.

ANNUAL REVIEW

OF THE

TRADE OF SACRAMENTO,

FOR THE YEAR ENDING DECEMBER 31, 1881.

It is shown that the City Business has Advanced in the Past Year from \$31,112,050 to \$35,392,935.

A Year of Prosperity—A Gain of \$4,280,885.

In presenting the annual review of the trade of Sacramento, the RECORD-UNION refers to its former carefully prepared reports in previous years, as indicating the steady and certain advancement of this city. At the close of the year 1877, our statistics showed the volume of commercial transactions to be \$25,500,000; for 1878, \$27,600,000; for 1879, \$29,273,300; for 1880, \$31,112,050; and now, for 1881, it aggregates \$35,392,935, a gain of \$4,280,885. This figure is verified by the most careful calculations, and is the strongest evidence possible of the position uniformly maintained by this journal concerning the importance of Sacramento as a trade center.

TRADE GENERALLY

In 1881 was proportionately better in Sacramento than in any other section of the State. Notwithstanding the crop fall in this section, merchandising and manufacturing in Sacramento, unaffected by the shortage, have had a uniform advance, and the market area of the city has broadened and increased in importance. Some declination is noted in a few lines, while a remarkable advance is noted in others. The uncertain condition of affairs in some of the mining sections, and loss of trade from sections injured by the overflow of the preceding year, limited trade considerably in many provision lines. It is not deemed necessary now to enter, as heretofore, into an extended consideration of the advantages of Sacramento as a commercial center. These are now well understood by the people of California. In brief, the points may be recalled, however: the centrality of the city; the many lines of transport by rail and water; convenience at Sacramento; the lowness of rentals and local expenses; the saving of freight between San Francisco and Sacramento to all the northern, eastern and central trade; the small fixed capital necessarily locked up in property on which to conduct business; the absence of wharfage and drayage charges; the saving in time in the shipment and transport of goods; the importation facilities enjoyed by the merchants of the city; the dryness of the climate, and the general climatic advantages of storage and for the production of all kinds of wood work, etc. As to this last item, it may be specified that the boxes for the great fruit trade of the State, which has here its chief market, are principally made here, and even San Francisco has this year anticipated the coming fruit season and filed orders for boxes here to an extent that will test the capacity of our works, when added to the capacity that must be supplied.

OTHER CONSIDERATIONS.

Which tend to enhance the commercial importance, etc., of Sacramento, are found in the populous agricultural and mining sections which contribute to our trade; the fertile area of developing country to the north and west of the city, the productive foothill sections, the mountain regions and the demands of the transmontane State and Territories. Our trade extends now north to British Columbia, southerly to Mexico, eastward along the lines of the Central Pacific Railroad and Southern Pacific Railroad to the Mississippi Valley, and is commanding, to a large extent, the great San Joaquin Valley, as it does through the valley of the Sacramento. The superior lumber regions eastward of Sacramento are important factors in the city's trade. Sacramento is the geographical center of the State and its political capital.

ITS BUSINESS

Has the fostering care and wise direction of the Board of Trade; its business men are united in purpose and labor, and their relations toward each other are of a character to strengthen the commercial influence of the city. Real estate is held less for speculative purposes than for occupancy. During 1881 real estate values were much steadier. Business property has been in greater demand, and rents on leading streets have naturally appreciated. Prices for desirable business property have advanced from 15 to 20 per cent. Money has rated at a lower figure for interest, and on good security is obtainable at 7 to 9 per cent. Outside eligible residence property (ay east of Tenth street) has advanced from 20 to 25 per cent. Along Front street, and in that section, business rentals have declined, owing to the gradual movement of local trade eastward along the chief streets. Building during the year 1881 was carried on largely and aggregated an outlay of over \$500,000. New industries have been introduced, business property has been much improved, banking business has been active and profitable, labor has been plenty, comparatively few idle men have been seen on the streets, wages have not depreciated, manufacturers have increased the volume of their products, additional capital has been launched in business, and new houses have been added to the commercial circle. The jobbing trade is on a firmer basis than ever before, and the efforts by rival markets, both home and foreign, to weaken our volume of trade and divert it from Sacramento, have definitely failed. The houses that report a decrease in the volume of business may be numbered on the fingers of one hand, and those that report neither less nor advancement are less than a dozen in number. Sacramento's educational facilities, its private seminaries and institutes, its banks, halls, churches, mansions, public buildings, libraries, drives and its parks; its system of government, its moral and social features; its manufacturers, shops, hospitals, public societies, charities, mills and its publishing houses, together with the home of the city, the horticulture and agriculture of the country, this year it is not deemed necessary to mention in detail, though they furnish topics for extended and appropriate remark. To the specific notes of business transactions for 1881 attention is directed, and these will be found to add force to the remarks of Mr. Hittell in his recent work on "The Commerce and Industries of the Pacific Coast," that "Sacramento is the chief city."

Of the great interior or valley between the coast range and the Sierra Nevada, and who, in remarking upon the trade of the city, says "it maintains its position next to San Francisco in the commercial business of California."

To illustrate the importance of Sacramento as a distributing point, the following statistics of shipments are presented. It will be seen that shipments to Sacramento by rail

April 325,515 672,136
May 675,235 1,241,638
June 267,233 572,931
July 267,237 649,931
August 425,819 429,744
September 712,024 608,832
October 1,067,625 643,181
Totals. 5,420,011 6,414,947

Show total 104,341,600 pounds, against 70,475,570 pounds in 1880.

To the above must be added the tonnage of the Sacramento Wood and Navigation Company, estimated at 46,105,734 pounds as the transactions of the same period, as against 43,000,000 pounds for 1880. The foregoing must be added the estimate of 3,000,000 pounds for the Marysville line, and not less than 2,000,000 pounds for unascertained tonnage by rail and other craft, independent of lumber.

RECAPITULATION.

Freight distributed by rail from Sacramento, pounds. 26,375,270

By river from Sacramento, estimated at. 41,420,250

Total distribution from this point. 67,055,494

As against 41,188,646 pounds in 1880. In both cases the river shipments cover but ten months.

POSTAL STATISTICS.

The postal statistics of Sacramento for the year ending December 31, 1881, bear witness to the increase of business as follows:

Letters registered. 4,215

Third and fourth class packages registered. 3,212

Registered letters and packages. 4,408

Unregistered letters dispatched. 1,316

Through registered letters received. 1,478

Registered letters and packages for city delivery. 1,174,401

Total number of pieces registered matter handled. 70,636

Letters collected. 1881. 1,880

Carriers employed. 5 5

Brands. 1,454,700 1,454,700

Brands. 47,189 Salmon in can. 747,789

Brands. 500 Sheep (144). 40,900

Brands. 364,728 Fish. 21,500

Brands. 430 Vegetables. 569,950

Fruit, dry. 3,310

Fruit, dry. 759

Fruit, dry. 5,065,430

Fruit, fresh. 2,029

Fruit, green. 2,029

THE DAILY RECORD-UNION.
QUINTUPLE EDITION.

[For the New Year's RECORD-UNION.]

THE POSTOFFICE

SAINT'S REST.

[By KATE HEATH.]

What it must be to be in politics! Oh, politics, politics! What a righteous sham and what an honest pretension you are!

How Angie Moore's father who ambled up to the very "fancy" bar of the Blackhawk Hotel just before the legislative election of some years back.

"You see, Jim," it had been urged, "The man's family more'n the rest of us, and it's more fit and proper you should go. Just show him your hand, and tell him the hull population here'll back you. Jim, speak up and tell him your feelin's, and say if he don't respect 'Saint's Rest' it became its work."

The scholars all called the teacher Angie, but in less than a month she was known as Miss Angie, even to her own five brothers. In her unshrinking, defiant way she managed it all somehow, and no one ever guessed the inspiration that lay behind her pluck.

It was one spring day at four o'clock in the afternoon, and the last boy had darted from the schoolhouse and ran with a whoop and a yell down the hillside.

"I've got out of earshot at last," he cried.

"I've got it," said the high-spirited Angie.

"I've got it," she said, "I've got it."

The roads were deep with dust in summer as they were with mire in winter. He had a certain hesitation about him, a little dropping of the lower lip, a wandering, seeking look in his eyes, a flitting of the hand across the mouth occasionally, but he spoke the floating thought of shiflessness in his nature, the ends of which he was ever urging himself to gather home.

This was probably why he had never been able to have stronger influence over his willful daughter Angie, whose eyes and temper flashed together, and who rubbed his shoulder and the velvet dust lay in his hair and upon his broad shoulders, and had gathered in every fold and crease of his clothing and every wrinkle of his face.

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THE DAILY RECORD-UNION.

QUINTUPLE EDITION.

BUSINESS REVIEW.

Continuation of Special Review of Leading Business Houses of Sacramento.

A NEW IDEA.
A Short Chapter on a Very Interesting Matter, Especially to Ladies.

HOW TO OBTAIN CERTAIN INFORMATION WHICH THE GREAT MAJORITY OF PEOPLE DESIRE TO HAVE.

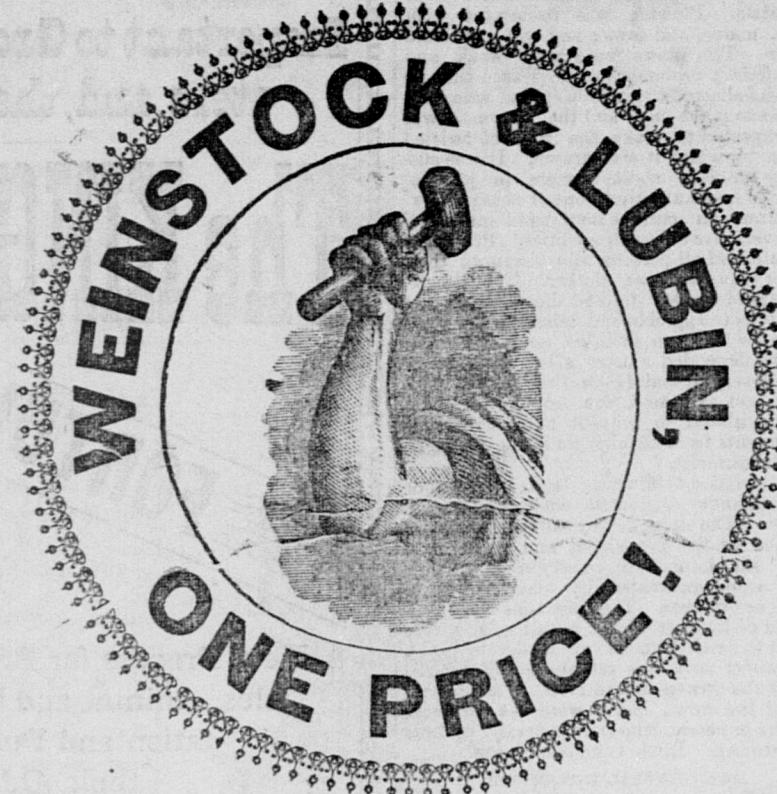
It is undoubtedly true that the clothing of the human form with taste, comfort and grace is one of the higher arts. To its development nearly all the arts of the world have contributed. The mechanic arts have produced for it from the coarsest to the finest of materials; from meaneest to richest fabrics; from the substantial cotton to the most delicate silks of the Orient and the softest velvets of France. So, too, poetry has paid its tribute, and the intellect of man has given of its richest store, all to the end that the human form divine may be robed as befits it best. The costuming of the people of the world has come to be

AN INDEX TO THEIR CIVILIZATION.

Where human progress has been most marked, there has the art of dress been the most advanced. We speak very often of fashion as the synonym for frivolity. While it is true that in fashion extremes have been reached, and are two largely indulged in, it is no more so than in most other paths of human progress. Art itself has become extravagant; the world of books has given evidence of frivolity in literature; the great commercial circles bear the scars of the folly of speculation; religion has its fanatics as well as its devotees, and in every walk of life there is the salvage and fringe of extremes, extravagance and folly. Fashion is extreme only when it lacks in grace, beauty and appropriateness. When costly goods are made up into ill-fitting garments; when there is a violation in their use of the proprieties and harmony of color; when they lack adaptability to the form and complexion of the wearer, then is fashion artless, and the sense of beauty, harmony, grace and adaptability outraged. But when there is a proper combination of color, complexion, form, texture of goods and fit, there is a completeness which results in pleasure to the cultured taste, and even the uncultivated recognize the harmonious effect. Fashion, then, is one of the civilizing arts. But it is said that

FASHION DICTATES
The strangest styles, and in oddest and most whimsical freaks often puts upon us with many a sudden change the most singular of apparel. Styles are the result of individual taste. It may be that they appear whimsical and odd, and it may be that they now and then offend good taste. Truly, however, the failing of human intelligence. If a Parisian or Vienna lady of fashion chooses to wear a hat of a new and perhaps original and preposterous design, it is her own affair, and the faithful chronicles of fashion's history records it by a proportion of the time. The world is not yet so wise as to launch upon the world for what it is worth. But we venture the suggestion that in the vast majority of cases, the fashion which is obvious to good taste is adopted long-ago, and that the fashion has been adopted in worth and excellence at an even pace with all the other arts. If fashion in dress has its eccentricities and indulges in mad follies for brief seasons, so has the art of house decoration, painting, architecture, music, literature, the drama, and nearly all other things which contribute to our well-being, pleasure and our advancement.SO THEN WE COME
To consider fashion as it is—accept it as it exists, receive, criticize or reject it. But how shall these mandates be best known? They emanate from two great centers—Paris and Vienna. The latter moderates, while it reflects the former. It, then, is the standard of our people, and New York is the great storehouse from which the best and the latest information is to be drawn. Here are first displayed the fashions, and here, too, here it is first announced what fashion decree men, women and children shall wear, and how it shall be worn. So potent are these decrees that the mercantile world must constantly reflect them, and fashion decrees that are to be reasonable, must be found in season in the storeroom of the true merchant. How shall he keep pace with these decrees and adapt his stock to them? Only by being in constant correspondence with the court from whence the decrees come. This he now does, but if he is an observant and thoughtful merchant he has found that the public must have information of these decrees also. Under the present system it would be fit for him to keep a special style in his mercantile shelf or counter, or perhaps it gains by it reading the fashion journals which announce in advance these coming decrees. But in this last case it finds to its sorrow that the market is narrow, and that the habits of this people and the climate of this region. It is, therefore,THE WILDERNESS
Of the great fashion record concerning fabrics and styles for various climates, and sweepings, etc., etc., in ladies' and men's according sun, sun as may be best adapted to the equable climate in which California has their favored being. Now this is not an easy task, for the Eastern fashion-writer considers us at our expense, and we are but \$70,000 to \$50,000 of people, and we receive no consideration of fashion in just that proportion. However vast qualities of fashions in styles and goods are happily adapted to our use, without being specially prepared for us. The summers are of great length, like the very best of their brief famed seasons. We have the climates of all the best of the world, and most fortunately can choose from the fashions and styles of all civilized nations, without the necessity that rigorously enforces elsewhere. Out of these facts has been evolvedA NEW IDEA.
It shall be explained simply, briefly. It is proposed immediately to engage a person by reputation known all over the land for literary culture, for skill in judging of fashions, to be taken in full, for recognition of judgment and integrity of character, to send to this coast regular fashion letters. This person will have the entire to the leading cloth, flower, lace, clothing, millinery, dry goods, jewelry, gloves, hats, caps, bonnets and all other mercantile and importing houses of the East, and inspection of all fashion bazaars days in advance of the opening. This person shall, in these letters, state from whence the information comes, and is it direct, or from the authorities will be made known to the public, and these will be leading houses known throughout the land. The letters will be submitted to the Eastern buyers of the parties proposing the new idea, and they will at once open for the Sacramento houses goods referred to in the letters. These letters, immediately on receipt, will be given to the public in full, and be supplemented by announcement of the date of the expected arrival of the goods. The writer of the letters will be required to give the closest attention to the business in hand.OMIT MENTION
Of no novelty, of no new design or quality of fabric suitable to the Pacific coast and every part of it; to tell me what is the latest advance and novelty in men's and women's garments, in ladies' wraps, in women's and men's underwear, in hats, gloves, shoes and boots; what is the latest and newest for the open, the close, the house, street, office, reception or car; what is the latest and newest for the bridal or the grave, the cradle or the tomb; for maid, wife or widow; for boy, youth, bachelor or bachelor. It is needless to go further. The explanation of the new idea will then be given. The plan is to be carried out, and will be carried out by Weinstock & Lubin, of the Mechanics' Store, Sacramento, and to perfect all the necessary details, Mr. Lubin leaves for New York in a few days.

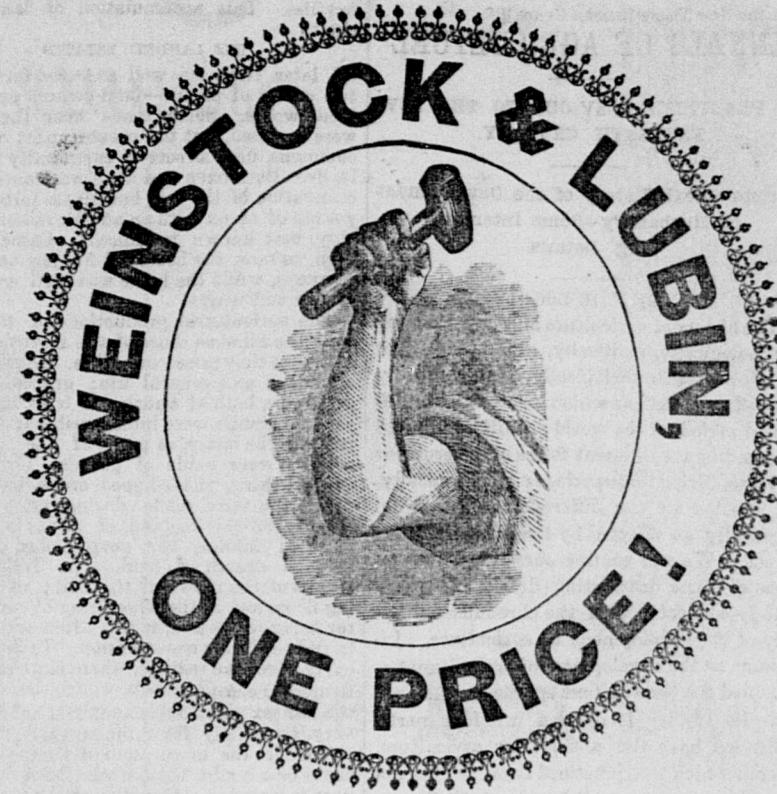
MECHANICS' STORE PAGE.



MECHANICS' STORE PAGE.



MECHANICS' STORE PAGE.



Some Considerations

Are presented in this ANNUAL REVIEW of a new and peculiar nature. We believe the public will be interested in them.

They are of a Character to Attract the Attention of the Thoughtful!

Probably there is not a man or woman in Sacramento who has not had these questions presented to their minds:

"How is it that the business of the MECHANICS' STORE has spread into and occupied such a broad field?"

"Why is it that the House deals in so many and varied lines?"

To answer these questions in detail would be too extended a task for these columns. Let us be brief and simplify the matter. The inquiries might be concisely replied to with one word:

SUCCESS!

SUCCESS has warranted, indeed made necessary these things, and that is proof positive of public indorsement.

In the first place, let it be remembered that because this House advanced from its original undertaking into so many lines, and the sale of so many varieties of goods, it has no whit abated its stock, capital and energy as regards the staples. More than ever the staple articles are dealt in; more than ever does the store advantage the purchaser of heavy goods—of all the cheap and enduring lines of

Clothing,
Dry Goods,
House and
Personal Supplies;

More rapidly than ever is the MANUFACTURING BUSINESS of the firm extending; just as ever it is the place for the purchase of necessities by the poor and the people of limited means; more than ever is it a Cosmopolitan Bazaar, where the people with long or short purses meet upon a common level, and receive like attention. Thus much for preface.

NOW, THERE ARE BUT FEW

ESTABLISHMENTS LIKE THIS

IN THE UNITED STATES!

The Mechanics' Store

Alone on the Pacific coast has

GROWN TO BE A COSMOPOLITAN

MERCANTILE ESTABLISHMENT!

The great Houses of this character may be numbered, almost, on one's fingers, and they are, aside from the

MECHANICS' STORE,

All located at the East. For instance, while there are of WHOLESALE GROCERY, DRY GOODS, BOOT AND SHOE, SILK HOUSES, etc., that do a greater business, yet, when it comes to a retail establishment of mixed departments—ONE NOT CONFINED TO A SINGLE LINE OF BUSINESS—

THIS HOUSE IS THE PEER OF ANY

At the East, and the superior of many. It is, in short, the CONTEMPORARY and COMPETITOR of a few similar Houses in New York, Chicago and Philadelphia. With these, WEINSTOCK & LUBIN, of Sacramento, are thrown into direct competition, and the results are the prices are given to the buying public, because by catalogues these rivals address themselves to all the people, and by the SMALL PACKAGE SYSTEM answer all demands. "Then, as they are nearer the great marts of supply, they can undersell this Sacramento House?" No, for while the California House must pay freight for a long haul to the Pacific coast, it has advantages that equalize the matter. These, once understood by the reader, he will immediately see the position WEINSTOCK & LUBIN occupy. By reason of their distance from the Atlantic markets, they are of necessity obliged to make PACKAGE ORDERS—i.e., BY FULL CASES! Now, large orders mean large trade discounts on the orders. The Eastern Houses, on the contrary, keep up their supplies by daily replenishment, and in twenty-four hours' time are enabled to fill their lists, and all such orders are of necessity small—less than package orders, and the discount allowed is, on such, merely nominal. But this Sacramento House is enabled to supply its Pacific coast buyers at LOWER RATES than are offered by their Eastern competitors. That they do so, their vast and growing trade substantiates. In the first place, the Sacramento House enjoys the advantage of LOW RENTALS and LESSENE EXPENSES. The cost of conducting the business here is far less in all respects. Such an establishment at the East, occupying the ground area that this does, would have to pay rentals, or fix capital in property to an extent that would prove absolutely prohibitive of a business conducted as is that of this firm; or else so increase its rates that the buyers would be compelled to pay much higher prices. Secondly, as has been shown the large orders by the Sacramento House enable it to secure very large discounts on its bills of purchase. As the business system of WEINSTOCK & LUBIN began to be appreciated, and as the business grew, there came with it an almost phenomenal demand for varying lines, for purchasers desired to fill their orders, and buy their supplies as far as possible, in one place and of one house. It became necessary to meet this demand, and thus one new element and then another and another was introduced, until now the character of the business is unprecedentedly varied, so much so as to be beyond the possibilities of any brief recital. Hence, it is that

The Novelties of Paris and Vienna; the New, Strange, Rich, Choice Ornamental and Useful Inventions and Designs of our own and of European countries.

The Eastern Visitor to Sacramento is astonished when he steps into the Mechanics' Store; for he finds its system, away off here on the Pacific coast, to be one with which he is familiar. At once he recognizes the Departmental Method, and while he is amazed at the magnitude of the business, he understands immediately all its ramifications, and, with a home-like air, at once passes from Department to Department, ordering what he wishes according to a system with which he is entirely familiar, and which has stood the test elsewhere.

It is No Mixture,

No Mere Variety Store;

BUT A

VAST MERCANTILE ESTABLISHMENT

Dealing in almost numberless lines of goods; but, in each as clearly, distinctly and separately from all the others, as if in one alone. In other words, every Department is as fully stocked, and as varied in stock, as if it were a separate establishment, upon which alone its proprietors were dependent for support. In this State such an establishment is an especial accommodation to the people. In no local store can they supply their wants so fully as in this; in no other House can they fill so many items of their purchase list before passing from the doors. The people of Sacramento appreciate this, and the trade of the House is the best evidence of its truth.

L. L. LEWIS & CO.,

Nos. 502 and 504 J, and No. 1009 Fifth sts., Sacramento.

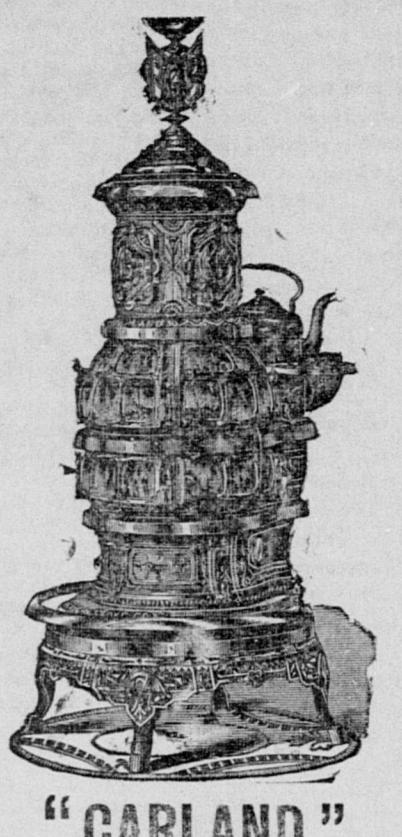
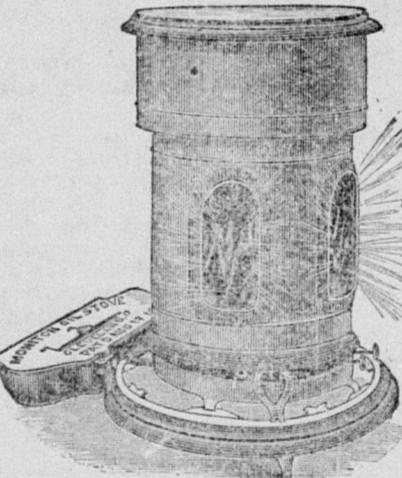
GARLAND

THE DAILY RECORD-UNION.
QUINTUPLE EDITION.
BUSINESS REVIEW.Continuation of Special Review of Leading
Business Houses of Sacramento.L. L. LEWIS & CO.,
Wholesale and Retail Dealers in Stoves,
House-Furnishing Hardware, Etc.
NOS. 502 AND 504 J STREET, AND 1009 FIFTH
STREET.

The establishment of L. L. Lewis & Co. can, with the greatest propriety, lay claim to being a pioneer in the stove and house-furnishing business. One of the first vessels that came to the Pacific coast in 1849 brought with it a cargo of stoves and general house furnishing goods, and came by ocean craft to Sacramento, and here landed its stock, which was placed upon sale by the house, which is now carried on by the firm under notice. It can, therefore, well claim to be pioneer, and as it was among the earliest established houses upon the coast in point of time, it has also acquired a position in the wholesale and retail business, from long experience and study of the wants of the trade, which is in the very front rank among its competitors, and leading in its line upon the western slope of the continent. Among the fine business blocks in this city there is none more prominent and attractive than that of L. L. Lewis & Co., having its fronts upon J and Fifth streets, and their display of the latest designs, as exhibited in their elegant large show-windows, is a marked feature of the street, attracting general attention and eliciting complimentary expressions and admiration. Their method of occupying their extensive show-windows in displaying the latest designs of ranges and stoves by transforming the window apartment into a most exquisite and complete kitchen scene with an attractive "Garland" range or other cooking favorite set up at one side as if in full work, with full set of cooking utensils in place, or displayed upon their appropriate hooks, and with door ajar into a dining-room having a full-set table, presents a scene so cozy and home-like as to exhibit at the best advantage the excellencies of goods, and inclines the unmarried who look upon the inviting scene, to become matrimonially serious, and order an outfit for the purpose of commencing a new departure in life.

In early times the premises occupied by this establishment were 20x30 feet in dimensions, and so continued for many years. Subsequently their trade, by constantly increasing at home with the growth of the city and extending throughout the interior by enlarging their business to that of filling wholesale orders, became too large for their quarters, and purchase was made of adjoining premises of equal size, which were added to the previous storeroom, with a basement for storage of stock under the entire area. The business space thus acquired exceeded, it was thought at the time, any possible demand for room which would ever be made by the increase of trade, but these calculations have long since proved incorrect, and again, by doubly increased sales, and over a far wider extent of territory, it became necessary to add still other adjoining property over which to spread their stock and transact their rapidly-growing business. Answering to these demands, the firm during the past season not only again enlarged, but also remodeled their entire premises, making one of the finest and most attractive business blocks in any portion of the city. It has a frontage of 40 feet upon J street, and a depth of 100 feet, with a large three-story and basement at an angle, fronting on Fifth street, with an area of 20 by 80 feet. The two buildings are connected so that the main doors of both are thrown into one, and form an immense store and general saleroom, with the convenience of a fine frontage upon both streets, and with unexcelled display windows and open fronts, by which the whole area is attractively lighted for the examination and sale of goods. The main floor is used for this purpose, and the basement of the entire building is closely occupied and packed with stock for wholesale trade. The firm are manufacturers exclusively from the manufacturers, and pays cash for every article. It is well known that payment in thirty days to Eastern manufacturers in this line is regarded as "cash," and discounts are given for such payments. This firm not only takes advantage of this discount, but obtains a still greater reduction from jobbing "cash" rates by paying the money down at the time of purchase, or, in other words, obtain a reduction below the usual discount price. The firm also ships its stock by carloads only, and thus obtains the lowest freight rates. Added to these advantages the facts that the firm owns its business property and pays no rent; transacts its business upon an economical basis, and also has no wharfage charges, etc., to pay, as have dealers in San Francisco, the far lower rates given by L. L. Lewis & Co. over the best offered by San Francisco dealers will be found to be a decided advantage.

With the extensive trade they have built up and enjoy, not only throughout this State, but extending to Arizona and Mexico upon the south, and including Nevada, Idaho, Oregon and Washington Territory, at the east and north, they are satisfied with but small profits upon their goods, and small profits upon the low rates paid by them, and the limited expenses incurred in the transaction of their business, afford the best of goods to be found in the market in every line carried by them, at lowest possible rates, both in single or small purchases, and to the trade. The extent of stock carried by the firm enables them to fill all orders to the trade, however large immediately upon receipt, and they can be implicitly relied upon for fair dealing, while all their goods are also warranted to be strictly as represented. Following are the announcements of the firm in relation to specialties:

"GARLAND."
PARLOR STOVES, IN GREAT VARIETY
AND FINISH, FROM \$3 TO \$100.L. L. LEWIS & CO.,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO.No. 7
"HARVEST" COOK STOVE,
For \$10.L. L. LEWIS & CO.,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO."BOSS" COFFEE POT.
SAVES HALF YOUR COFFEE, and MAKES A
MUCH BETTER ARTICLE.Call and get one and use it a week, and if not
perfectly satisfactory, fetch it back and get your
money.L. L. LEWIS & CO.,
Manufacturers and Proprietors,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO.OIL STOVES!
FOR HEATING OR COOKING.Prices from \$2 Upwards,
ACCORDING TO SIZE.L. L. LEWIS & CO.,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO.

HARDWARE.

Hatchets, each.	50c
Hammers, each.	50c
Tack Hammers, each.	25c
Chopping Knives, each.	25c
Egg Beaters, each.	40c
Pie Litters, each.	25c
Waffle Irons, each.	25c
Steve Shovels, each.	25c
Coffee Mills, each.	65c
Can Openers, each.	25c
A No. 1 Ax for.	25c
Corkscrews, each.	25c
Smoothing Irons, per pound.	7c
Scalpels, each.	25c
Bird Eye Hooks, each.	25c
Stove Pipe Shelves, each.	25c
Pokers, each.	25c
Good Meat Saw for.	25c
Knife Sharpener for.	25c
Diamond Glass-cutter for.	25c

L. L. LEWIS & CO.,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO."GARLAND" RANGE,
Over 100 Varieties and Sizes.

THE "GARLAND" HAS NO EQUAL. The true test of a STOVE or RANGE is in actual use. Ask any one of the Hundreds in and around Sacramento that have the "GARLAND," and be convinced. SEND FOR ILLUSTRATED PRICE LIST. Agents wanted in every place on the coast, and cities quoted on application. Trade supplied from our Warehouses here, or by car or ship-load from our manufactory.

L. L. LEWIS & CO.,
Nos. 502 and 504 J, and No. 1009 Fifth sts.,
SACRAMENTO.

AGENTS FOR PACIFIC COAST

NOS. 502 AND 504 J, AND NO. 1009 FIFTH STS., SACRAMENTO.

THE DAILY RECORD-UNION.

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H. M. BERNARD,
Eureka Carriage Factory, Corner Sixth
and L streets.FINE CARRIAGES, BUGGIES, PHAETONS, LIGHT
WAGONS, TROTTING VEHICLES, ETC.

H. M. Bernard is the pioneer carriage builder of the coast. More than that, he is the leader among carriage builders. His work has almost a continual reputation. But for the excellence of his work he could not command the trade he does, for it is widespread and extends now even beyond Oregon and far north, up and down the coast. Reputation, grounded on superior work, has given him

THE LEADERSHIP.

In California, Nevada, Oregon, Montana and all the mountainous territorial regions. He is even now engaged in building to order, and to nearly the full capacity of his large force, vehicles for distant sections outside the State. A few remarks may be interesting, right here, as to the reasons for the success of H. M. Bernard.

First.—Bernard has had a long and severe experience and is master of his trade in every branch, and takes greater pride in his work than in the profits from it.

Second.—He uses only the very best seasoned second-growth hickory and ash in the construction of vehicles, and these he brings from North Carolina and New Jersey.

Third.—His "bodies" are made up and stored for a long period before being finished. All his stock is stored and thoroughly seasoned and adapted to the varied climatic of this coast.

Fourth.—He puts up no work carelessly; thoroughness and perfection is his aim.

Fifth.—His workmen are the most skilled to be found, and his trimmers and finishers do work that eclipses Eastern models; and this is no mere boast, but can be verified by a visit to his factory at any time.

Sixth.—He has all the best and latest machinery.

Seventh.—This dry climate is better than any other adapted to turning out superior products of the carriage-makers' art.

THE PEOPLE.

Know the value of Bernard's work, as is evidenced by their orders for it in Sacramento and in all important sections, and as a result he claims and offers proof that he does more work to order than all the other manufacturers in his line in the city, and that his buggies, carriages and phaetons are in greater demand than are those of any other of Eastern manufacturers, and the Boston, Worcester, New York and others. Bernard's work, unlike Eastern work, stands this climate. As an evidence that this is well appreciated, he finds that not one brewer haggis is shipped to this market now where used to be ten. Every square inch of work turned out by the Europa factory is from first to last under Bernard's personal supervision.

AS A RESULT.

He has beaten every prominent carriage maker on the coast at the different fairs, and his work invariably takes the gold medal over all others. Up to this date he has received eight gold, eight silver and one bronze medal, and has won the first in every fair he has entered. This is a splendid record, and sets all competitors in the shade. His regular advertisement appears elsewhere in this paper, and should be read by the interested. During the year 1880 his business increased over ten per cent. in volume and value. He now works the largest number of hands employed in any interior carriage factory, and as they are all the very best class, it would be well to pay the extra cost. It would be interesting to go on and specify some of his specialties, such as his side-bar buck-boards, his cutters and sleighs for snowy regions, his fine road and family vehicles, etc., but space forbids.

S. J. NATHAN & CO.,
Wholesale and Retail Clothiers, Sacramento,
New York and San Francisco,
No. 301, 303 and 305
K Street, Sacramento.

The house above entitled was established twenty-eight years ago by one of the energetic and enterprising young men of that period, familiarly known as "Jack Nathan." The house has been continuously in existence ever since. The firm for the Sacramento house consists of L. Phillips and S. J. Nathan; for the San Francisco house, 29 Bonnefond street, and for the New York house, 78 Reade street, of Nathan, Pernier & Co. After the house was founded in Sacramento, Mr. Nathan entered into the wholesale business in San Francisco and New York, and the firm as now constituted in those places took on the title given. Mr. Nathan now devotes his whole time in New York, at the Reade-street factory, to supplying the Sacramento and the San Francisco houses. He gives his prompt and constant attention to the businesses, and by studying the wants of the California trade, has never failed to please it, and has thus enlarged and popularized the house until it is known throughout the State and Territories of the Pacific coast, while the methods of the firm are familiar with all as being the very perfection of fair dealing, promptitude, and the strictest adherence to representations made.

In Sacramento the firm has a large force of men, youth and boys' clothing, furnishing goods, trunks, hats, caps, etc. The largest clothing house in Sacramento or the interior and the most completely stocked. It is under the permanent and constant management of Mr. Phillips, whose skill and experience in the business stands second to none. The advantages of the firm are manufacturers, and the fact that the firm as a manufacturer, and those who are compelled to rely on outside manufacturers. The house is the leading one in interior California for fine ready-made clothing, hats, caps, trunks, umbrellas, showcases, clother's goods, etc.

H. C. KIRK & CO.,
Wholesale and Retail Druggists—Perfumery, Chemicals, Patent Medicines, Toilet Articles.

416 J Street.

This is the largest wholesale and retail drug store in the interior of California. The business is conducted by Joseph Hahn, managing partner, and is in a most prosperous condition. Notwithstanding the large business of the house in 1880, it has enjoyed a large increase in the volume of its trade during the past year, giving conclusive evidence that the trade of the interior and transmontane sections are drawing their supplies from this market instead of from the Bay, as has been the case in former years. It is now fully demonstrated that the advantages of the Sacramento market as a trade center are so great over those of the Bay, from lower rents, absence of charges for wharfage and drayage, and less costs for freight by reason of shorter distance that orders for supplies in all lines naturally flow to the wholesale houses of this city, where they are promptly and most satisfactorily filled. The advantages and fillers orders on the same day, as against three days consumed by San Francisco. It is an extensive and direct importer and obtains its goods at as low a rate as any house in San Francisco, besides the far less expense of transacting its business here above mentioned. The first are agents for all the leading family and proprietary medicines, and keep every article usually found in the most extensive drug houses in the interior cities of the State. It has also a good supply of dental goods, and a most comprehensive stock of the finest toilet articles. The celebrated "Van Hoyter's Cough Syrup," "Steel's Medical Wonder," and "Kirk's Condition Powder" are put up by this house. They are agents for Ayer's and Radway's popular standard medicines, John Wythe & Co.'s preparations, Humphrey's and other homoeopathic species. The house also carries a full line of crutches, trusses, supports, artificial eyes and surgical instruments.

NICHOLS & CO.,
Manufacturers of Tubs, Buckets, Etc.,
Corner of Second and Q Streets.

Nichols & Co. operate the manufacture of tubs, kites, pails, washboards, buckets, etc. During the past year it turned out some sixty thousand packages or nests. (A nest is of three tubes, one dozen pails, six washboards, etc.)

The advantages Sacramento for this kind of work are unequalled, the dryness of the weather, to enable the tubs to be dried in the sun.

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N. L. DREW & CO.,
Dealers in all Kinds of Building Lumber,
Timber, & Miscellaneous Articles.

N. L. Drew & Co. is the oldest lumber firm in Sacramento without change of the firm title, and their yards are among the most extensive in the State. Their lumber is nearly all kept under cover. They have buildings and sheds 150 feet on M street by 85 feet. Second, with a height in the clear of 30 feet. At Second and Q street there is a 150x100 foot building.

Another 60x100 foot in size. The two last spaces have been added during the past year, the growth of the business rendering it necessary. The yards are fully stocked with the very finest selected and fullest variety of lumber. Drew & Co. have made it a specialty to have all their invoices made up of the choicest lumber, and the results invariably takes the gold medal over all others. Up to this date he has received eight gold, eight silver and one bronze medal.

The firm is a right first-class lumber.

This is a splendid record, and sets all competitors in the shade. His regular advertisement appears elsewhere in this paper, and should be read by the interested.

During the year 1880 his business increased over ten per cent. in volume and value.

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It would be interesting to go on and specify some of his specialties, such as his side-bar buck-boards, his cutters and sleighs for snowy regions, his fine road and family vehicles, etc., but space forbids.

CAPITAL BREWERY,
F. C. Knauer, Proprietor, Corner F and
Northwest 5th and J Streets.

The firm of Rothfeld Bros. has been regarded for the past twenty years in Sacramento and vicinity as one of the leading dry goods houses for style and quality, as well as their reasonable prices.

Their straightforward method of doing business and desire to please and accommodate a competency they retired from business in this city, and three months ago were succeeded by the present firm, Julius T. Gattmann & Co.

The old house for the past twelve years has been with the firm of Wm. & J. H. Coyle, both young men well and favorably known in the city and county.

Mr. Gattmann & Wilson, Successors to Rothfeld Bros., Northeast Corner F and J Streets.

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HALE BROS. & CO.
A Wonderfully Developing Business and Its Managers.

A REPRESENTATIVE BUSINESS HOUSE OF THE STATE, IN SACRAMENTO, SAN JOSE, STOCKTON, PETALUMA, SALINAS.

Hale Bros. & Co. is a firm that occupies a leading position in the commercial circles of Sacramento, and is in every sense a representative business house, not only here, but in San Jose, Stockton, Petaluma and Salinas, where it has like establishments to that in this city. In fact the Sacramento house is the junior of all these, but it is not therefore any less important; on the contrary, the business advantages of Sacramento are such that the outlook promises to make the Sacramento establishment the core and mainspring of the entire system. The firm is one of the progressive ones of the age. Its business is indicative of the certain results of energy, will-power and perseverance, when coupled with that business tact and caution which marks the true business man. So far as the Sacramento house is concerned, the growth has been simply phenomenal. Established in Sacramento in the fall of 1880, it at once took a leading position. The boldness and skill manifest in its operations immediately

ATTRACTION PUBLIC ATTENTION.
And it was but a few weeks before the house, then solely dealing in dry goods, was a household word, not only in this community, but in all the interior region tributary to the trade of Sacramento. The public early realized the benefits accruing to it from the methods adopted by Hale Bros. & Co. in conducting their business, and the response of that critic—the just-judging public—was in the form of emphatic approval of the house. At first it was limited to confined quarters at 812 K street, but the demands of the business soon required removal to a larger stage of action, and the firm therupon purchased the eligible property at Ninth and K streets, and now occupy it in a handsome brick building, with a frontage of 90 feet on K street and 90 feet on Ninth street, and with a lower floor for storage of like extent. But this was not all; the unpretentious beginning of the business here developed so much of public confidence, that in answer to public demand it was soon extended into

OTHER LINES.
And now has been added to the vast dry goods department two others of great importance. Boots, shoes, hats and caps, and gentlemen's and boys' clothing and furnishing goods—in, in fact, four departments. The firm in its "Fall Price List" (for 1881) set forth, modestly but with convincing force, its claims to public favor, and to that list attention is called, as also to the regular price lists the house issues, as they will be found of exceeding value to local buyers as well as those abroad. Of course the intelligent reader understands why it is that Hale Bros. & Co. have won such signal success. They are due not alone to the peculiar and weighty advantages of Sacramento as a trade center, and all of which are fully set forth in the commercial and trade review in the New Year's issue of the RECORD-UNION and WEEKLY UNION, but are due fully as much to the special advantages enjoyed by the firm, the chief of which is that it has to buy for five great mercantile establishments, it must purchase direct and in vast quantities. It therefore obtains the broadest discounts and the very best rates. Added to this is the possession of a

SURPLUS OF CAPITAL.
Which enables the firm to buy as and when it pleases, and at rates much of its own making. The increase of the business of the firm for the past year has been fourfold. Starting as this statement may appear, it is strictly true. The country order department has assumed remarkable proportions, and shows that the people of the interior not only are informed of the advantages the house offers to its patrons, but avail of those privileges. This department is so conducted that by mail or express small or large packages are forwarded to any part of the country, and the orders are filled with the utmost care. The country buyer can rely on goods being selected for him exactly as well as he can select for himself.

STABLE AND BROAD.
The house has not aimed in a brief period to amass a fortune. Rather, it has from a moderate beginning sought to build up a stable, strong and steadily-growing business, which should give to its trade-mark a value lasting and indestructible. This it has achieved; the house is as widely known as any on the coast, perhaps more so; it enjoys the public confidence, and its business name is the standard for worth, fair dealing, low prices and business success. Further than this it is not now necessary to remark, though much space might profitably be devoted to a detailed review of the departments of the house, its methods of business, and the system under which it is conducted. It may, however, be well to add, in closing, that the firm sells only for cash, and this is in itself a suggestion to the reader in part explanatory of the remarkable extent and volume of the business house under notice.

HALE BROS. & CO.,

Corner of Ninth and K streets, Sacramento.

COUNTRY ORDER DEPARTMENT.

Recognizing the importance of this Department as a valuable adjunct to our business, we have been careful to associate with it none but men of experience. Men whose thorough knowledge of the various Departments insures to the distant customer a careful and intelligent execution of their orders; in addition to this, it receives the personal supervision of a member of our firm.

Our aim is to place the interior patrons of our House on identically the same footing with our city patronage, giving to them the benefits to be derived from trading at our House precisely the same as though at our counters in person.

OUR SEMI-ANNUAL CATALOGUE and PRICE LIST—just issued—will be found of great interest, and prove a benefit to those at a distance. This we gladly send by mail, free, to any address sent us, together with samples of any goods desired.

The trade through this Department has reached almost the entire length and breadth of this Coast—extending not only throughout this State and that of Nevada, but the more distant territories of Idaho, Washington and Arizona.

DRESS GOODS DEPARTMENT.

In no Department of our House do we interest ourselves more than in this. We have spared neither money nor enterprise to make it the leading feature in our business. Our stock is acknowledged to be the largest and best-selected in Sacramento, and as the extent of our business, together with that of our other Houses, gives us a great advantage over smaller establishments, we are in consequence justified in maintaining a Buyer in the East, who keeps us regularly supplied with all of the latest novelties. To convey some idea of the magnitude of our business, we will state that we have just recently made a purchase of 22,000 yards of PLAID DRESS GOODS from one House, which we are retailing to our trade at prices considerably below that paid by our competitors for the same goods. Extensive buying, an amplitude of capital to buy with, a knowledge of what our trade requires, and a desire to be satisfied with small profits, go far towards accounting for the extraordinary growth and development of our DRESS GOODS TRADE during the brief term of our existence in Sacramento.

It would be impossible for us here to give a detailed description of our Stock. Suffice it to say, that it is replete with everything in the lines of DRESS MATERIAL that can be desired, and occupies in our Establishment a counter room of over 90 feet.

SILK DEPARTMENT.

The purchase of SILKS, like that of DRESS GOODS, is simply a question of values. The prices convey a very vague idea of the quality of the goods. Few indeed there are who can estimate their real worth even upon an examination of the fabric; hence it behoves the purchaser to exercise no little amount of caution before concluding a purchase. Our principle of having but ONE PRICE, and that marked in plain figures upon all our goods, together with the fact that we hold ourselves responsible for all representations we make, offers to customers every security necessary to establish their confidence.

We make a specialty of this Department, and as we carry a larger stock than any house doing business in a city of this size, intending purchasers will derive considerable satisfaction from an examination of our stock.

Our makes embrace, among others, those of the celebrated Cutters, Cheney Bros., Ponson Cachemire Egyptian, Cachemire Milano, Cachemire American, Cachemire Alexandre, Guinet, Bonnet and Tappissier et Fils.

Our latest purchase consists of 1,800 yards of the celebrated MILANO DRESS SILKS, in all colors. The real value of this Silk is \$2.50 per yard, but having secured this lot cheap, and importing it ourselves, we offer it at the extraordinary low price of \$1.50 per yard. They are the best value ever offered on this coast, have a magnificent luster and finish, and give great satisfaction in wear. We also have a grade of Colored Silks, at \$1.25 per yard, 22 inches wide, and very heavy.

Clothing Department

BOOT AND SHOE

Few men have any idea of the extent to which they are imposed upon in the purchase of their CLOTHING. Guided by their individual tastes in the selection, they are entirely at the mercy of the merchant with regard to quality. The reputation of our Houses for integrity having long been established, few business enterprises have grown with the rapidity of our Clothing Department. Although one of the latest additions to our Sacramento business, it, in importance and public support, rates second to no other Department in our House.



DEPARTMENT!

THIS DEPARTMENT has earned for itself a reputation that is the envy of all our competitors, forcing some of them to abandon the better grades of SHOES hitherto kept by them for an inferior quality, so as to compete with us in price. We, however, believe that the public are possessed of no little amount of discernment, and ask them to inspect our stock, and make a comparison of QUALITIES before purchasing elsewhere. The question of being able to sell CHEAP depends upon the ability to pay CASH DOWN for all purchases, together with the inclination to sell on a small profit, and in no Department of our House is this more clearly illustrated than in our SHOE DEPARTMENT. We do not keep low grade goods, practically worthless; preferring rather to sell only such as we know will give satisfaction, prove a credit to our House, and result in continued patronage.

OUR LATEST IMPORTATIONS CONSIST IN PART OF:

Ladies' French Kid Button!

Very best quality; hand-turned. For comfort and durability, these Boots cannot be excelled on this coast.

ALSO A FULL LINE OF THE HEAVIER GRADES OF

FRENCH KID

In various styles, at UNUSUALLY LOW PRICES.

Our Cheaper Grades of LADIES' SHOES

WILL ALSO BE FOUND MARKED AT PRICES THAT WILL SURPRISE THOSE WHO HAVE NOT YET SEEN OUR STOCK.

AMERICAN KID, BUTTON OR LACE;
PEBBLE GOAT, BUTTON OR LACE;
STRAIGHT GOAT, BUTTON OR LACE;
GLOVE CALF, BUTTON OR LACE.

Infants', Children's

Misses' Shoes!

OUR PRICES WILL BE FOUND CORRESPONDINGLY LOW.

We also carry a large line of

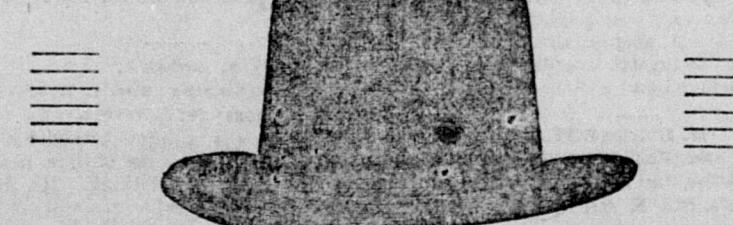


MEN'S AND BOYS' BOOTS AND SHOES,

TO WHICH WE INVITE ATTENTION.

HALE BROS. & CO.,

CORNER OF NINTH AND K STS., SACRAMENTO.



MEN'S HATS AND CAPS,

BOYS' HATS AND CAPS,

CHILDREN'S TURBANS.

THE DAILY RECORD-UNION.
QUINTUPLE EDITION.

BUSINESS REVIEW.

Continuation of Special Review of Leading Business Houses of Sacramento.

E. L. BILLINGS & CO.
Importers and Wholesale Dealers in Mines, Liquors, etc., Mineral and Soda Waters, etc., 417 K Street.

One of the oldest and most widely and favorably known liquor houses in the interior of California, or in all the State, indeed, is that of E. L. Billings & Co., the firm being composed of E. L. Billings and James Woodburn. The house was established in 1852. Its success is the result of business energy, wise prudence and a straightforward dealing with the trade. The firm business occupies the floors of two store-rooms, the floor of each being 25x50 feet, the main floor being for sales and the lower for wine and liquor storage. The house imports all kinds of approved wines, liquors and cordials; also, the best known Kentucky whiskies—twelve to fifteen of the most approved brands. They have also in connection with the above brands a large assortment of all kinds of foreign and domestic wines and brandies on hand, the prices of which are as reasonable as in any houses on the coast; also, California wines, the latter coming from S. Lachman & Co. and from Haraszthy (formerly Landsberger & Co.). The firm is the largest manufacturer in the interior of the State of soda waters, and enjoys a large trade in this line. One or the other of the members of the firm is constantly in charge of the business. One of the firm travels much in the interest of the firm business. Thus by constant application and personal supervision, and by actual visitation, ascertaining the wants of the trade, the firm is enabled to give that satisfaction in all its dealings, which secures for it the verdict of public favor and the confidence of the trade. The house can and does sell all the best kinds of whisky, brandy, home and foreign wines, all classes of spirituous liquors, bottled beers, porter, ale, soda, cordials, mineral waters, etc., at rates level with any house in the State, and lower than the San Francisco houses, because here the local expenses for the conduct of the business are less, liquors age better in this climate, and the purchaser saves heavy freight bills, and there is charged against him nothing for drayage or wharfage. The firm is a heavy dealer, and is cramped by no lack of capital, and is thus enabled to do business with that vigor which comes of financial ability and large commercial transactions. Since the establishment of the house of E. L. Billings & Co., it has had no intermission of success. The conduct of the business has been continuous, and the advance of it steady. It is due to the simple fact that the house has invariably adhered to correct business principles in dealing with the interior, has made no representations it was not able at any time to substantiate, and has always furnished goods of exactly the quality demanded or represented in the bill. It has not indulged in special "leaders" in the brands of whisky, but has been wiser and kept stock to suit the trade, whatever the brand, so long as it was of a character to be in keeping with the reputation of the house. Dealers at retail in liquors throughout Central California cannot do better than to examine into the methods of business of this firm, as they will find it to their advantage to do so. It is a thoroughly representative house of Sacramento, and has a reputation of such high character that its guarantee is as good as a bond.

COOKE & SON.
Pioneer Box Factory, corner of Front and M Streets.

The Pioneer Box Factory was established in 1874, and has continued under the present management since that time. This is the only firm in the interior of the State making the manufacture of fruit boxes a specialty that have succeeded in building up a first-class business. Although from year to year in the past they have had to contend with irresponsible rivals, this firm have been able to still retain their business motto, "Fair dealing to all buyers and sellers," and is to day the most extensive manufacturer of its kind in the State. The location of the works is admirable, being upon the water and railroad front, by which a saving of at least \$1 per thousand feet of lumber is made. In 1874 the floor surface occupied by this factory was 6,450 square feet, additions being made from time to time, so that the present floor surface used is 19,750 square feet, in addition to the house factory the firm have an extensive manufacturing branch at the mills of Towle Bros., Alta, Placer county, erected in 1879 and enlarged in 1880. For five months this season their factories were kept in operation day and night, and then failed to supply the demands made upon the firm. At present additional machinery is being put in place, in order to meet the large demand of the spring and summer, already received. They have the latest styles of improved machinery for printing in boxes, and all the machinery for printing in colors, a department Cooks & Son operate to perfection. The capacity of the home works is 8,000 fruit boxes per day. Over 3,000,000 feet of mountain lumber was used by the firm this season. The factory competes with all rivals in other places, its neatness to the machine, its supply and the dryness of the climate at Sacramento rendering the boxes best for all climates. Boxes are shipped to San Diego, Los Angeles, Santa Barbara, Tulare, Fresno, San Bernardino, Calaveras, Tuolumne, Alameda, San Joaquin, San Clara, Marin, Almaden, El Dorado, Placer, Sutter, Butte, Tuolumne, Solano, Yolo, Yuba, and Nevada, and Yerba Buena, San Jose, and Santa Clara, Utah, and other points. This factory has furnished four-fifths of the boxes and crates for fruit and vegetable shipments from Sacramento, and for the fruit shipped overland. The firm sells its own improved boxes and crates, notably the "Challenge Crate," for shipping grapes and their baskets for grapes and berries, of which the are the prettiest. Messrs. Cooks & Son have sent some orders this season, and have some now to fill. For China, this we consider, shows the enterprise of Sacramento manufacturers.

M. B. ROSE.
Capital Iron and Brass-Works and Machine-Shops, 901 to 908 K Street.

Mr. Rose's is one of the prominent machine-shops of central California. He is a man of great energy, operates a very large establishment. During the past year the extent of the trade compelled him to largely increase the area of his shop. He does brass and iron-founding and machine work, and as specialties builds engines and machinery for pumping, for barley-rolling and for distilleries; also, his own and widely-known windmills; and also, Rose's patent pumps. In addition, he has a force of men who are ready at any time, under his superintendence, to sink artesian wells and to prospect by boring—lines in which he has great success.

CAPITAL WOOLEN MILLS.
Factory, Sixteenth and C Street; Depot, Store-room and Tailoring Department, 822 J Street.

This establishment is one of the most prominent industries in the city and State, not only, but the Capital Woolen Mills have become generally known as the largest, most complete and most perfect factories upon the coast. The works occupy two full blocks of ground, and the buildings are 250 feet long by 60 feet in width, with additions and "L's." The mills were established in 1870. In 1875 they were totally rebuilt. The factory is a four-story mill, operating seventeen looms. Many important improvements have been made recently and others are in progress, with a view to increasing the facilities of the mills with additions and "L's." The mills were established in 1870. In 1875 they were totally rebuilt. The factory is a four-story mill, operating seventeen looms. Many important improvements have been made recently and others are in progress, with a view to increasing the facilities of the mills with additions and "L's." The mills were established in 1870. 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THE DAILY RECORD-UNION
QUINTUPLE EDITION.

SILK CULTURE.

A PLEA FOR THIS NEW INDUSTRY IN CALIFORNIA.

A Deeply Interesting Article—Origin of Silk Culture—Women's Silk Culture Association—Full Details.

[By Mrs. T. H. Hittell.]

The word "silk" is probably derived from "Seres," the old Latin name of the Chinese, to whom the world is indebted for the discovery of this most beautiful and richest of materials for human adornment. Concerning its early discovery, culture and manufacture we have no certain knowledge. It is related, however, of the Empress Si-Ching-Chai that, observing the glossy filament of the silk-worm, she was so greatly delighted and excited that she determined to investigate the matter. She carried some of the worms into the palace, where she domesticated and bestowed upon them her imperial care, until she was rewarded with the honor of discovering the mystery concerning the production of the material for this lustrous fabric. The knowledge of the secret was carefully guarded. During many centuries the Chinese enjoyed a monopoly of silk culture and manufacture; and they made it an offense punishable with death for any one to reveal the knowledge to others outside of their own country. Its very existence seems scarcely to have been known in Europe until about 2,000 years ago. We first hear of it among the Romans in connection with some of those magnificent triumphs of Caesar by which he astonished the people. He made a lavish display of silks as a portion of the richest spoils of his victorious legions returned from the East. To the people of Rome these silks were described as belonging to the wonders of the world. For many years after this, their first introduction into Europe was through the medium of the Romans in gold. Wealthy Roman matrons held these silks from the Orient in highest esteem. Sometimes even men indulged in their use, until, in the reign of Tiberius, a crabbed law was passed that no man should disgrace himself by wearing a silk garment. The use of silk was thus restricted to women, for whose adornment it is so well adapted. The first man to break the unbroken dragon's egg was the Indian Majorahel-bahari, whose audacious extravagance led him to wear a garment made wholly of silk. The royal example was quickly followed by others, until the use of silk garments by the wealthy of both sexes was common at Rome and in the provinces. This caused large importations from China. Wealthy merchants competed for a share in the profits of the trade; prices were reduced, and eventually some of the poorer classes were able to wear silk.

SILK CULTURE IN EUROPE.
Such an industry as this could not forever be confined to the Chinese. About 1550, a secret was discovered in Europe which became known in Europe. At the peril of their lives two Persian monks, after a long residence in China, having acquired a knowledge of the secret, brought a quantity of eggs to Constantinople, concealed in a hollow staff. It is not the only instance of a hollow staff from China being used for contraband purposes. These monks had the protection of the Emperor Justinian. Under imperial protection they watched over the eggs on the same day should be kept and fed apart from those hatched on another day. When first hatched the worms are of a blackish color, and are about one-twelfth of an inch long.

FEEDING THE SILK-WORM.
The time required for the full development of the silk-worm, after it is hatched, is about thirty-five to forty days. The worms will eat fast in the first week, and will then eat only to satisfy their hunger. They should be fed on mulberry leaves, which are placed on shives in the feeding-room, and fed with leaves of mulberry. The leaves must be fresh and free from excessive moisture. During the feeding season great care must be taken. The heat of the room must be so arranged as to keep the insects away from the leaves. The temperature should be even at from 70° to 80°. The eggs will hatch in from three to four days, depending upon the temperature. Those first hatched should be kept by themselves. All the worms hatched on the same day should be kept and fed apart from those hatched on another day. When first hatched the worms are of a blackish color, and are about one-twelfth of an inch long.

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SPINNING THE COCOONS.

The worms are now ready to spin their cocoons. They seek some convenient branch or other secure spot, and then begin their work, spinning rapidly at night, and day, until the cocoons are of a white and half long, and half as thick, oval in shape and of a yellow or white color. It has a woolly covering of silk skin, which is first spun by the worm as a sort of loose bed or support. Within is the silk-cocoon proper. It is made of one continuous thread, about 1,200 feet long, spun by the worm around itself. The substance of the thread is a yellow, transparent liquid, in a white and yellow color, and when dried is in spiral folds, one on each side of the worm's stomach. These vessels open by two small ducts, approaching near each other at the head of the worm. The silk thread of the cocoon is composed of the two filaments, one from each duct. As these filaments are ejected the vibratory motions of the head of the worm cause the cocoon to spin. The worm is thus greatly adapted to their land and climate, socially, morally and physically; and their destiny is inexorably wedded to their industrial pursuits.

CALIFORNIA SUITED TO SILK CULTURE.

California has peculiar advantages for success in all the branches of silk industry. Its culture was begun in this State in 1860. Mr. Provost raised silk that year for the first time. He sent some of the cocoons to Lyons and Paris, and received criticism from both cities that the California silk was not equal to that of the centennial year of 1876. California cocoons were sent to Philadelphia for exhibition at the World's Fair. The size and beauty of the cocoons excited universal astonishment, and led breeders to ask, "Where are California's manufacturers?" The only answer was a display of a beautiful American flag, for manufacturing had not then been established; but the young woman, Mrs. Anna K. Keene, of Nevada City, has been raising cocoons for many years. She presented some specimens to the Smithsonian Institute at Washington. They were so far su-

covered by woman, and peculiarly fitted for her employment, most naturally enlists her sympathies. The women of Philadelphia have set a noble example for the women of America. Recently a Society was organized in its relation to home, domestic comfort, and remunerations to women and children for work that can be done around their own firesides, they have organized an Association for encouraging and promoting the establishment of this delightful occupation, as far as practicable, in all American homes. More than twenty years ago the women of Prussia had organized similar societies; the King became greatly interested in their purpose, and arranged them with the aid of several prizes for marked success in silk culture in German homes. In Australia there is now a prosperous Woman's Silk Culture Association.

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SECOND STEP IN SILK CULTURE: GROWING MULBERRY TREES.
The first step in silk culture is the planting of mulberry trees. The trees must be left to the proper food of the silk-worm. On one acre 435 trees can be grown, placed ten feet apart. The trees can be grown from cuttings or seed. They should be planted where land is plentiful, as shade around the homes of our farmers, or the road side. In twelve months, in a proper soil, the tree will grow to a height of twelve or fifteen feet, with a body of two or three inches in diameter. The trees are good for mulberry culture among the farmers, and are good for mulberry culture among the masses. Its purpose is to encourage silk culture among the farmers until it shall become one of the chief industries of California. In the beginning of their benevolent work these women confidently make their appeal to wealthy and patriotic men for such pecuniary aid as may be needed, for the sake of the increased commercial power it will confer upon the State, the increase of individual wealth, and the manifold blessings the industry will carry to the homes of the people.

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PROFITS FROM SILK INDUSTRY.

It may seem premature to estimate the profits of silk industry, but we have certain data to guide us, and the people should know that they may depend upon it as a return for their labor.

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THE DAILY RECORD-UNION.
QUINTUPLE EDITION.

[For the New Year's Record-Union.]
EARLY DAYS.

PERSONAL AND INDUSTRIAL REMINISCENCES OF CALIFORNIA.

The Ventures and Adventures of a Pioneer—Progress of Agriculture in this State from 1849 to 1851.

[By L. N. Hong.]

It was on the first day of January, 1849, that I took the California fever. From the very first the indications were that it would prove fatal, and the sequel proved that the indications were not deceptive. It was in the city of Rochester, New York, in the Supreme Court of the State, and Justices Thomas A. Johnson, Samuel L. Seldon and Henry Wells were on the bench. Myself and six others were applicants for admission to practice as attorneys, solicitors and counselors in all the Courts of the State, and we had all been successful. I was a farmer's boy and had been brought up to an out-door active life on the farm, and the too close confinement in a law office had been doing serious damage to my health. The California gold fields and a prospect of wealth acquired in a few years, or perhaps months or days, were more alluring than entering upon a struggle for eminence and superiority in a profession already too well filled. The efforts of my family and friends to change my determination to become a gold miner in

THE NEW EN DORADO.

Therefore proved unavailing, and the 24th day of that month found me one of a company of ten that had been organized in the village of Palmyra, in that State, and on the way to the city of New York, en route by the isthmus across to California. Our company was organized in accordance with the prevailing fashion of the times, "for mutual protection and mutual assistance," and with a view to a community of interest and profit in the new enterprises to be prosecuted on the shores of the Pacific. We had in a full equipment of mining-tools and machinery of the most approved styles, and provisions for two years, the greater portion of which we shipped around the Horn, reserving sufficient for about three months to take us across the isthmus and to the mines. Failing to obtain tickets by steamer, as we intended, we secured passage to Chagres on a brig at \$40 each, and left New York on the 13th of February. On the 20th of March our company, who had bag and baggage, were on our way to the Chagres river in three canoes manured and propelled by natives. Passing over the many annoying and

LUDICROUS INCIDENTS.

Of course, on the river, we arrived at Gorgona after a three days' journey. We secured the conveyance of our baggage to Panama at the rate of \$6 a hundred pounds, and on the 10th of March were all in comfortable quarters in the old city of the Isthmus. Luckily, as we then wished, we secured passage to San Francisco on a British bark, the Colony, for \$200 each person, baggage included, and on the 20th, after having taken in route at Gorgona, to the port of Callao, we secured our destination—San Francisco. On that little bark there were huddled together one hundred and seventy passengers—enough, at least, to make us near neighbors. The engagement of all was for passage and board at \$200 each, making the receipt of the vessel for the trip \$34,000. We all anticipated a quick passage, of perhaps forty days; but our Captain, being unacquainted with the navigation of the river, and the coast, instead of putting out to sea, and taking advantage of the trade-winds, and we were consequently ninety-nine days on the voyage, arriving in San Francisco on the 30th day of June.

UPON OUR ARRIVAL.

In San Francisco, not one moment was to be lost; the feeling of each one of our company was that he had already lost a fortune of thousands, and perhaps millions, in consequence of the detention during the long voyage on a shipboard. We therefore secured passage that very night for Sacramento on a small schooner. This being done, all made provision for a square meal, and the chief article of meat was a California salami, baked and prepared especially for our company by the cook of the schooner. Our passage up the Sacramento was one of the quickest ever made by sail. We crossed the bay and reached Steamboat slough that evening, where, notwithstanding the mosquitoes, which seemed the largest and most voracious we had ever encountered, we lay by over night. July 1st, at 4 A.M. Our trip up the river again made in the daytime, we had a good opportunity to view the river itself and the scenery along its banks. The water was as clear and colorless as water could be—so clear, indeed that we could see shoals of fish sporting in it to the very bottom, twenty to thirty feet deep. The banks were mostly bluff and steep, and from twenty to twenty-five feet above the water, overhanging by a live oak and sycamore, and were covered by a dense thicket of young oak, wild roses, blackberry and other bushes. We saw not one dwelling in the whole distance. Nature reveled in her own

BEAUTIFUL AND LOVELY SPOT.

The present beautiful city of Sacramento and capital of the State was then a mere landing place or embarcadero—a collection of tents and canvas houses. There were but two or three houses made of any other material. We pitched our tent somewhere about where the corner of J. and Second streets now is, and there began the first permanent settlement of Sacramento, and working in the mines as a company. These questions were soon solved by the dissolution of the company by mutual consent, but with the best of feeling by each member towards all the others. The 24 of July was a busy day in reorganizing smaller companies and buying outfit for the mines. We had shovels and picks, but each squad purchased a mining outfit at a cost of \$100 each, and expected to pay at from \$10 to \$20 each, and the next day all the Palmyra Company were off for the mines in one direction or another. The squad with which I cast my destiny numbered four—J. I. Underhill, J. W. Myrick, Dr. S. Smith and myself, and we shipped our goods and tent for Horseshoe Bar, on the American river. We camped on the night of the 3d of July at the ford near the old Norris residence. This was then

A BEAUTIFUL AND LOVELY SPOT.

The landscape was one of the most I had ever beheld. The hills were high, and the high, but large and branching dotted the plains as far as the eye could reach to the north and east, while south and west we could trace the courses of two magnificent rivers by their borders of primeval forests. That night we slept on soft beds supplied by the uncropped natural grasses, which everywhere covered the soil, and in the morning forded the American river, which was of a hard gravel bottom, the water being clear and sparkling. On that day I saw and dug my first gold from its natural deposits on the banks of the American river.

I have been thus specific in relating the details and incidents of the first days spent in California, because it indicates the eagerness and hurry which actuated the

SACRAMENTO DAILY RECORD-UNION, MONDAY, JANUARY 2, 1852.

thousands that were then arriving in the country from all parts of the world. To reach the mines and to dig gold was the absorbing thought of all, and the previous habits or occupation of the individual had no influence upon his mind or action at this time. Our faces were all fixed

TOWARDS THE MINES,

And we turned our eyes to the other side of the country, the other natural resources of the country. The first general and almost universal impression however, was that the country was almost everywhere a barren waste—a worthless desert. All indications of prior cultivation were then obliterated, and the green carpet of vegetation of the early spring so late had turned to the brown carpet of coverings of the winter. But a few of us had read of the wonderful productiveness of the soil, as proven by the unprecedented crops and rapidly multiplying herds of the Mission Fathers, nor did we know of the great achievements which Captain Sutter within the past few years had accomplished in creating an agricultural establishment at New Helvetia or Sutter's Fort, or of the bountiful crops which would have reaped in the summer of 1848 had not the mines been discovered. We only looked for the gold mines, and could or would see nothing else. Neither

AGRICULTURE IN 1851.

There were others also engaged in agricultural pursuits in this section, among which may be named Daylor, Leideford & Chamberlain and Murphy. Their surplus wheat was also through General Sutter sold to the Indians. In 1848 Captain Sutter had turned to the brown carpet of the valley of the San Joaquin and Sacramento rivers about 14,000 fanegas or censas, but that he had no data of the quantity of barley, corn, beans, peas, etc.; that the district contained a population of 28,718 whites, 71 of whom were miners; that there were in the district 20,000 cattle, 2,500 horses, 70 mules, 2,000 sheep, and 1,000 hogs; that there was one water-power flouring-mill, three horse-power flouring-mills and one tannery in operation, and that an additional water-power flouring-mill and a water-power sawmill would be in operation within one month. This report was dated December 20, 1847, and the flouring-mill and sawmill that were soon to be put in operation were undoubtedly those that were then being

carrying on within himself nearly all the trades and occupations of the day, and of his farming operations. He had substituted the iron plow for the Spanish crooked stick, and had obtained cradles to cut his grain with instead of sickles and butchersknives, and had introduced a farming mill to clean his grain with, but still tramped out his wheat and barley in corral by driving his horses and mules over it. Captain Sutter's wheat field, which he had inclosed in a fence, was about 100 acres in extent, a part of the present site of Sacramento, and contained about 1,000 acres. In 1847 this field was nearly all sown to wheat, and he confidently expected to harvest from it 40 bushels to the acre, or 40,000 bushels of wheat, with which he had to turn to the brown carpet of coverings of the winter. But a few of us

had read of the wonderful productiveness of the soil, as proven by the unprecedented crops and rapidly multiplying herds of the Mission Fathers, nor did we know of the great achievements which Captain Sutter within the past few years had accomplished in creating an agricultural establishment at New Helvetia or Sutter's Fort, or of the bountiful crops which would have reaped in the summer of 1848 had not the mines been discovered. We only looked for the gold mines, and could or would see nothing else. Neither

THE RUSSIAN COLONY IN ALASKA.

There were others also engaged in agricultural pursuits in this section, among which may be named Daylor, Leideford & Chamberlain and Murphy. Their surplus wheat was also through General Sutter sold to the Indians. In 1848 Captain Sutter had turned to the brown carpet of the valley of the San Joaquin and Sacramento rivers about 14,000 fanegas or censas, but that he had no data of the quantity of barley, corn, beans, peas, etc.; that the district contained a population of 28,718 whites, 71 of whom were miners; that there were in the district 20,000 cattle, 2,500 horses, 70 mules, 2,000 sheep, and 1,000 hogs; that there was one water-power flouring-mill, three horse-power flouring-mills and one tannery in operation, and that an additional water-power flouring-mill and a water-power sawmill would be in operation within one month. This report was dated December 20, 1847, and the flouring-mill and sawmill that were soon to be put in operation were undoubtedly those that were then being

BUILT BY SUTTER.

Himself, respectively, at Brighton and Coloma, but either of which was even more successful than the others. All other productive industries of General Sutter, and of nearly all others in the country, were entirely suspended when the discovery of gold at Coloma was an established fact and became public. Labor to carry them on could no longer be secured at any price; and those who were in the country all made a stampede for the mines. They were all in a fever of excitement as on the 4th of July. Nelson Myrick, Co., on J street about where Lyon & Barnes' store is now located, and although one floor was about two feet above the natural surface of the ground, we lived for some two months of that winter on a temporary floor, made on the topsoil of the rock and liquor barrels set out with the water within about a foot of our temporary floor—and this, it will be remembered, was prior to the bottoms of the Sacramento or American being raised by the

DEPOSITS OF THE MINING DEBRIS IN THEM.

When I first returned from the mines, I was in a fever of excitement, and was attracted to a rope ferry plying between Sacramento and the opposite bank of the Sacramento river, landing about midway from the site of the present bridge and the old mouth of the American river. During the winter I formed the acquaintance of a Mr. A. B. Carlisle, a man of considerable experience as a boatman and a mechanical genius. He was camping on the west bank of the river, and in his tent I first met Sam. Underhill, formerly editor of the Sacramento Union. Carlisle and myself agreed as to the future value of a ferrieship on the river at this point, and we agreed to establish such a ferry in the spring. We purchased a scow that had been brought out by a New York company and put it up with the intention of running up some of the rivers to the mines, and by steam power and dredging machinery, which they also brought with them, to lift the tons of gold that they supposed laid in the bottom of the river up to the scow. Finding

THREE PLANS IMPRACTICAL,

The company had broken up and were selling out their effects, and we paid them \$2,000 for the scow. This scow laid just at the old mouth of the American river, and the company that had been organized for the mines was attracted by the extreme clearness and depth of the water of that river at this point. The depth was over thirty feet, and the water was so clear and colorless that we could plainly see the bottom. The engine that had been brought out by the company had been previously sold, and had been set up in a sawmill about one mile above the city on the west bank of the Sacramento, with the intention of getting out oak lumber for the Sacramento market, and so with the aid of the river, and the help of the miners, we had been about the river at this point, and they were still lying there idle. We could have purchased them at that time very cheaply, but we thought horse power would be sufficient to propel our ferryboat, and we put a couple of endless chain horse-powers on her and started the ferry about March, 1850.

THE RAIL CURRENT.

Such was the result, to a very great extent, even in the case of General Sutter, among all the early settlers in the interior of the State. Sacramento seems to have remained the least disturbed by the new found of getting out oak lumber for the Sacramento market, and so with the aid of the river, and the help of the miners, we had been about the river at this point, and they were still lying there idle. We could have purchased them at that time very cheaply, but we thought horse power would be sufficient to propel our ferryboat, and we put a couple of endless chain horse-powers on her and started the ferry about March, 1850.

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THE DAILY RECORD-UNION.

QUINTUPLE EDITION.

BUSINESS REVIEW.

Continuation of Special Review of Leading Business Houses of Sacramento.

BAKER & HAMILTON.
Importers, Manufacturers and Dealers in Agricultural Implements, Wagons, Hardware and Tools.

HOUSES AT SACRAMENTO, SAN FRANCISCO AND BENICIA.

Early in the year 1854 Messrs. Baker & Hamilton commenced their business in the city of Sacramento. At that time the agricultural industries of the State were in their infancy, and even the most far-seeing business man could not realize what a great extent the resources of California would expand. But the new firm were energetic, and thoroughly alive to all the possibilities of the future, and as the country developed and increased, so did they expand their business, never for a moment failing to keep pace with the coast's development. As Oregon and Washington Territory began to call upon San Francisco for supplies, the firm were compelled to open a house there, which they did in 1857, and soon after commenced manufacturing at San Leandro. They have at their stores, Nos. 13 to 19 Front street, and 109 and 111 Pine street, San Francisco, and Nos. 9 to 15 J street, Sacramento. They also have a large agricultural implements, such as the recently celebrated Champion Reapers and Mowers, such machines as are well known that they do not need our commendation, for which they are the sole agents on this coast; the new Hollingsworth rake, also Wainer's Tiger rake, and the Reindeer Wilcox, improved tipping rakes, of acknowledged superiority; J. L. Case & Co.'s single-gear headers; the Buffalo Pitts and Buffalo Bronson threshers; Buffalo Pitts threshers; the People's Choice Sweepstakes horse-power; the Gillis horse power; Ames threshing engine; Ames' portable engines; Baxter's engines, vertical engines and boilers, and hays presses of all kinds. The firm are also agents for the celebrated Bain wagon, so well and favorably known on this coast; pumps of all kinds, windmills, hydraulic pumps, Burt's and Taylor's barbed wire, fence, tanning mills, cedar mills, corn shellers, grain drills, seed sowers, feed cutters, wood-sawing machinery, harrows, plows, and in fact everything that an agriculturist could desire.

The firm, after several years' experience, found that their works at San Leandro were not as favorable located as they desired, for they needed both rail and water transportation, and so moved their works to remove to a more favorable location. They examined the claims of many different places, and at last selected Benicia as the proper place. There they found that they could be in constant communication by rail with both the East and the West, while the Carquinez strait gave them a deep-water communication unsurpassed. They also found the mammoth brick shop formerly used by the Pacific Lumber Company, and purchased for occupancy. These buildings were admirably located, and built expressly, as they were, for manufacturing purposes, were just what they needed. Therefore Benicia was selected, and a few months since the entire machinery and working force of the San Leandro establishment were removed to Benicia, and now this extensive establishment is in full blast.

The buildings stand on the main tract of the Central Pacific road, the stock and animals passing through the property. The works cover about fifteen acres, and the door along of the different shops covers 103,000 square feet, while the workshops and warehouses cover 23 acres, giving room for the employment of 300 workmen. Passing out H street from the town of Benicia, we find the line of this property resting on this street. We may take a sharp 40x25 feet. Here the way for forges, plows, etc., is clear. Here at work are steam hammers, large forges, shears, punches and annealing furnaces; also, large grit and emery wheels used for polishing plow points, moldboards, etc.

From this building we cross the yard to a large two-story brick building including three sides of an open court or yard, the sides of this building 140 feet in length, and the yard 40 feet wide. First at the northeast end is the plow shop, 40x125 feet, where the lighter forging is done, and the plows set up. One end of this shop is devoted to iron work for spring wagons. Crossing a hallway on the right, we find the several offices of the concern, where the minutiae of the business is attended to, and where guests are seen of a social nature. Next is a large room, a store-room, 40x70 feet, where the shelf hardware, etc., used in the establishment is conveniently arranged. Next is the machine shop, 40x140, in which iron planers, lathes, boring machines of the latest improved styles are in constant motion. At one end of this shop is devoted to iron and farm and freight wagons, and iron harrow work. Here is found the foundry, and the wagon works, known all over this coast, which has added greatly to the business of Messrs. Baker & Hamilton, as being the best wagon for general purposes made. In the second story of this building is found a pattern shop, a fire department supplied with all the most approved fire-extinguishing apparatus, a large wood shop for spring wagon work and for wood-working machinery.

In close proximity to the main apartment for cleaning castings, and a warehouse where patterns are made, is a foundry, 75x130 feet, the finest foundry in the west of Chicago. The second floor is perfect in every respect, and the two cupolas, with the elevator for hoisting coal and iron, the new pressure blower, and all the appliances, serve to make it a complete foundry. In close proximity to the main apartment for cleaning castings, and a warehouse where patterns are made, is a foundry, 75x130 feet, the finest foundry in the west of Chicago. The second floor is perfect in every respect, and the two cupolas, with the elevator for hoisting coal and iron, the new pressure blower, and all the appliances, serve to make it a complete foundry. In close proximity to the main apartment for cleaning castings, and a warehouse where patterns are made, is a foundry, 75x130 feet, the finest foundry in the west of Chicago. The second floor is perfect in every respect, and the two cupolas, with the elevator for hoisting coal and iron, the new pressure blower, and all the appliances, serve to make it a complete foundry.

DAVIS & SMITH.
Real Estate and Insurance Agents, Office, 1002 J Street.

This firm does a general business in real estate and insurance, and attends promptly to all matters placed in its hands. They are agents for the Union Mutual Life Insurance Company, of Maine, and in fire insurance, the Williamsburg City, of New York, the Bank Underwriters, and the Old Colony of California. They also transact Notary business of all kinds, and attend promptly to all collections of rents, accounts, etc.

K. HYMAN.
Watches, Clocks, Jewelry, Etc., 104 J Street.

Mr. Hyman has a good line of watches, clocks, and also a display of jewelry and show-case goods, which are held at his usual prices, and claims them to be cheaper than the cheapest. Special attention to repairing is constantly given by Mr. Hyman himself, who has had a long and varied experience, and guarantees the best of work and entire satisfaction. His changes in this line are always very reasonable.

SACRAMENTO RESTAURANT.
J. D. Smith, Proprietor, 321 K Street, Between Third and Fourth Streets.

This popular restaurant has been established nearly four years. It is a general eating-house for ladies, gentlemen and families. It sets its tables, and furnishes dishes to order at the most economical rates to the customer that the city. All orders received by the house are filled at once, and with not only the advantage of their almost unlimited stock to select from, at rates which successfully answer all competition.

WATERHOUSE & LESTER.
Wholesale Dealers in Hard Woods, Carriages and Wagon Supplies.

NOS. 708 AND 710 J STREET, SACRAMENTO, SAN FRANCISCO.

THE RED HOUSE TRADE UNION,
C. H. Gilman, Sole Manager—A Business Establishment of Remarkable Proportions and Great Success.

A SKETCH OF THE HISTORY OF THE RED HOUSE—ITS METHOD OF BUSINESS—ITS CAPACITY—ITS GREAT STOCK AND WIDE-Spread TRADE—RECENT EVENTS.

Who that lives in interior California, in the north, in the adjacent States and Territories, but has heard of the Red House? It is a name which indicates one of the most successful of dry goods, boot and shoe, hat and cap, and clothing houses in this State.

SOME RECENT EVENTS

Have given this house still greater importance. It has been blazoned abroad that the house was in the hands of a Receiver, and that Mr. Gilman had ceased to control it. True. The facts are that Mr. Gilman had domestic difficulties requiring the judicial interference of a Court, and the company property for a brief time went into the hands of a Receiver, not for creditors, but for the business pending the settlement of the personal legal entanglements. That Receiver reported to the Court that the Red House was doing

A MAGNIFICENT BUSINESS,

That it was sound financially, on a paying basis, and was a most valuable and rapidly appreciating property. It was right. The matters at law were settled and Mr. Gilman reinstated as Manager, which he now is. For the truth of these facts let the records of the Court speak. But other things speak louder, and loudest of all is the VOICE OF TRADE, which responds to the offers of the Red House. Never before has the Red House enjoyed such an extensive business. Never before did it carry so

EXTENSIVE A STOCK.

The country-order department has had a remarkable—a phenomenal growth—so great, indeed, that it is to be removed into another building to give it elbow room. So too with the mailing department, which is soon to be given a large section of the upper floor of the two storerooms. The TRUTH IS, NO OTHER PERSON than Manager Gilman ever put money into the Red House business; he originated it; he placed the capital, his skill and energy, his pluck and determination wrung success from all opposing forces, and made the Red House Trade Union what it is to-day—one of the safest and largest businesses in all interior California. This extensive establishment is located at Nos. 706, 714 and 716 J street. It is a dry goods, boot and shoe, clothing, hat and cap, fancy and variety store. The wholesale and retail departments occupy three floors, each 20 by 100 feet. The clothing department is 20 by 60 feet in area. The hat and cap, and men's and boys' stock department, has 20 by 80 feet of floor space. On the main floor is the retail dry goods and fancy goods department, and on the upper floor is

THE WHOLESALE DEPARTMENT

For cotton, cloths, cassimere, hose, woolen goods, furnishing goods, etc. The wholesale trade of the Red House has now doubled during the past year, and extends throughout Northern and Central California and all adjacent States and Territories, clear to the Texan line. The Manager has two agents in the San Francisco market attending trade and forestalled sales at all points in the city, and furnish in regular time to all parts of the country. This makes his establishment a depot of exchange for the buyer and seller. Mr. Bronner reports the trade of 1881 as fine, and the area of Sacramento's commercial influence still extending.

PIERCE BROTHERS,
Dealers in Groceries, Fruits and Vegetables, 1118 J Street.

This enterprising and progressive firm started in business only about two years ago, but have already built up a fine trade, and are extending in area and amount, having increased over one hundred per cent. during the past year. The members of the firm devote their entire attention to their trade and the interests of their customers. They conduct their business at minimum expense, and not only sell at very low rates, but promptly deliver goods at all points in the city, and furnish in regular time to all parts of the country. This makes his establishment a depot of exchange for the buyer and seller. Mr. Bronner reports the trade of 1881 as fine, and the area of Sacramento's commercial influence still extending.

THE COUNTRY-ORDER DEPARTMENT

Is almost the most important of the whole business. Thousands of dollars' worth of goods are sent weekly by mail (chiefly) and by freight and express to every part of the State, to fill "order" orders. Sellers are engaged constantly in acting for buyers not present in person, and having orders to act in every case, and buying for others on behalf of their customers.

The result is, that the firm has a large amount of profits (which would be ruinous to a small dealer), they reach satisfactory returns. Another point in their favor, and which enables them to offer goods at their remarkably low rates, is the question of economy as to permanent outlay in connection with the establishment, and in carrying on the extensive business of its several branches. The great space required by such a house, and such conveniences, makes the question of fixed capital one of utmost importance. In Sacramento but comparatively a small amount is required to be invested in property for the carrying on of a business of such magnitude, and consequently the resulting advantages accrue to the purchase of goods from a firm that is not required to assess upon its patrons the interest upon a vast amount of capital locked up in buildings or paid for heavy rents. The difference in interest or rent saved by the favorable location of this house, and by owning its own property, would be of itself an acceptable annual profit for houses of less magnitude. This house is enabled for the same reason to carry an immense stock, and to supply the entire trade of the interior, which it does, as well as the adjacent States and Territories. The house, however, only upon the question of profits, and is proof of the ability of the firm to sell at very low prices. But there is even a more weighty consideration—that of climatic advantage—in favor of Sacramento as the location for such a house, and which is of the very highest importance not only to small manufacturers, who purchase the stock of this house, but also to every person upon the coast who becomes the owner of a vehicle for his own use. The dryness of Sacramento climate renders it particularly advantageous for the storing of all hard lumber, and stock made up here out of well-seasoned materials is prepared to endure in any other climate. In fact, no better climate could possibly be found for the business. There is no firm in Sacramento which has a constant and full line of the best stock. Of the clothing department the stock is as full and varied in quality as is to be found in any clothing establishment in the city. In fandals, underware, cottons, pants and common pantaloons, the house buys the raw material, brings it to Sacramento and has it made up here, employing from twenty to thirty seamstresses.

THE MILLINERY,

Showcase and fancy goods departments of the establishment have always very fine and attractive goods, and are in a large variety, and are highly popular, for promptly filling all possible orders of the trade with the choicest meats to be found anywhere in the market. They are exquisitely wholesale butchers, and their transactions are enormous. The firm consists of John and Louis Gerber, who are well and very favorably known, not only in this city, but throughout the coast.

WHY IT SUCCEEDS.

The business is a cash business on both sides. The house buys only for cash and sells only for cash, and thinking people will realize the advantage this gives. No open account is kept. Reasonable minds will find in this a complete solution of the success of the house.

THE MARYSVILLE BRANCH.

The Red House has a branch in Marysville, under the management of B. G. Strohauer, for the past six years, and the business has been built up.

The history of the house since located in Marysville is a short one, but it has shown a great deal of steady, rapid, substantial growth.

As we said last year, so we repeat, that this would not have been the case without a road and without a foundation upon which to base a system of action.

Instead of buying on long credit and holding goods up at a profit of 25 per cent., the manager from the start pulled out from the old credit rut and conducted his purchases and sales on a ready-made basis, and profit of about 15 per cent. from the date of purchase of goods, and putting it on an average basis of about 10 per cent.

Of course in purchasing a stock for about 10 per cent. above the credit system is saved, and this added to the 15 per cent. deduction in profit makes a saving to the retail purchaser of fully 25 per cent.

The house has never advertised a "bankrupt sale," and it is a well-known fact that it is a safe buy.

It is a well-known fact that the Red House goods go off at a very

early enough rate at the prices marked, and customers do not ask a further reduction, considering that the goods are worth fully the price asked.

ROBERT ANDERSON,
Boiler Maker, Second Street, Between L and M.

As last year remarked in this review, Mr. Anderson is one of the oldest boiler-makers in the State of California. He manufactures all kinds of steam-boilers, and all kinds of marine and marine machinery.

He has a large stock of iron, and keeps his own stock, and does not depend upon the San Francisco dealers.

His business has been one of steady growth. He occupies now a new and enlarged shop, and has stock and machinery to respond to any orders from the interior,

LOUIS SLOSS & CO.,
Dealers in Hides, Sheepskins, Deer and Goat Skins, Tallow, Etc. Front and L Streets.

This is one of the oldest and best known firms in the State. It has its location in San Francisco as headquarters, but its largest branch or representative agency is in Sacramento, and of which E. Hammond, one of the skilled buyers of hides and an old dealer therein, is manager. The firm has a large stock of hides and skins, and in San Francisco is also one of the most extensive grocery houses in the country. In Sacramento the establishment occupies two floors, each 95 by 150. The location is in immediate proximity to the railroad depot and the river landings, enabling the firm to dispatch goods with the utmost promptness. It saves to the customer who buys of this house in Sacramento time as between here, but Louis Sloss & Company years since engaged in the purchase of tallow for the Red House, and the staple commodities of the growing State are hides, sheepskins, deer skins, goat skins and tallow. These goods generally come in hand in small lots, and not sufficiently cured. This necessitates the establishment of receiving houses for curing and grading, and preparing for Eastern and California markets. Sheepskins and tallow for the Red House are the staple commodities of the growing State, in the adjacent States and Territories, but has heard of the Red House?

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BOOTH & CO.,
Wholesale Dealers in Groceries, Liquors, Tobacco, Etc. Front Street, between J and K Streets, Sacramento, and Corner Clay and Front Streets, San Francisco.

This is an comparatively new firm, but one which has speedily opened up a fine trade. Mr. Bartels has been twelve years in the business; Mr. Gregory (trained in business) a briefer time. There is here united ability, experience and business capacity. The firm is admirably located. Its stock is large and complete. Its store-room is 20x60, and beneath it is one of the best wine-cellar. They keep constantly the staple brands of whiskies and wines, cordials, bitters, mineral waters, and all the stock usual to such business, and pride themselves on their ability to furnish the best kind of goods to the trade at lowest rates.

M. S. HAMMER,
Druggist and Chemist, Corner Fourth and K Streets.

This chemist and druggist is widely known. He has a large and growing trade. He imports goods by express and lines of all patent medicines of the day; also, surgical goods, trusses, braces, etc., and a large collection of perfume, toilet articles and showcase goods. He prepares Hammer's Glycerine of Tar, of which he is sole manufacturer. Mr. Hammer also makes the well-known and now popular remedial agent, "Hammer's Bucin and Compound Extract of Uva Ursi," a preparation of the bark of the vine and great value for the diseases of the skin and mucous organs. He prepares also the popular and well-established remedy for biliousness, constipation, indigestion and deranged stomach, known as "Hammer's Cascara Sagrada Bitters," a staple among medicines. He also makes Hammer's tooth-powder, furniture polish and anti-bilious pills, which are all well known and command a large and constantly increasing sale.

N. W. ROBBINS,
Carriage Trimmer, Southeast Corner of Eighth and K Streets.

Mr. Robbins has been in this business in Sacramento twenty-one years, and has found Sacramento to be the most admirable of points for his vocation, and his trade to grow steadily from year to year. He does great quantities of work for the country, and is equal to all demands. He trims carriages, buggies, etc., in the very best and most sizes, makes buggies and wagon tops, curtains, etc. His work is turned out cheaper than in rival markets, and will stand beside the very best done anywhere.

A. BENNETT,
Fruits, Nuts, Tobacco, Cigars, Etc., 125 J Street.

The house of Mr. Bennett is advantageously located, being situated opposite to the Plaza Drug Store, with the twelve-line of all patent medicines of the day; also, surgical goods, trusses, braces, etc., and a large collection of perfume, toilet articles and showcase goods. He prepares Hammer's Glycerine of Tar, of which he is sole manufacturer. Mr. Hammer also makes the well-known and now popular remedial agent, "Hammer's Bucin and Compound Extract of Uva Ursi," a preparation of the bark of the vine and great value for the diseases of the skin and mucous organs. He prepares also the popular and well-established remedy for biliousness, constipation, indigestion and deranged stomach, known as "Hammer's Cascara Sagrada Bitters," a staple among medicines. He also makes Hammer's tooth-powder, furniture polish and anti-bilious pills, which are all well known and command a large and constantly increasing sale.

ALEXANDER DRYNAN,
Manufacturer of Fine Boots and Shoes, Masonic Building, 325 K Street.

Mr. Drynan is an extensive manufacturer of fine boots and shoes. The business was originally that of A. Hillbrand, and thereafter of A. Wassmann, under both of whom it attained a fine reputation. Drynan makes the very best goods known to the market; works a large force of skilled workmen, and is able to fill all orders on terms that cannot be underbid for equally good products.

J. WOODS,
Dealer in Cigars, Tobacco, etc., 229 K Street, Near Third.

The house of Mr. Woods is advantageously located, being situated opposite to the Plaza Drug Store, which enjoys a large trade. He does great quantities of work for the country, and is equal to all demands.

THE DAILY RECORD-UNION.

QUINTUPLE EDITION.

For the New Year's RECORD-UNION.

FRUIT CULTURE.

AN INTERESTING EXPERIENCE BY A PIONEER FRUIT-GROWER.

A Thousand-Acre Orchard Destroyed by Slickens—A Thousand-Acre Vineyard Devoted to Raisin-Making.

By G. Briggs.

My native State is New York. Was born in East Bloomfield, Ontario county. Was brought up on a farm, and have made this my chief business through life. In the younger days of my manhood, however, I practiced surveying some, and taught school some, to obtain the means of paying for a farm and begin the improvements on it. In an early day my father moved to the State of Ohio with his family, and although that State was my home till I came to California, I had obtained land in Tennessee and intended making that my future home; but the California gold discovery changed my plans, and on the 11th day of April, 1849, I started across the plains, driving an ox team and walking a large portion of the distance. I arrived at Lawson's on the 29th day of October. When I arrived in California I saw at once that there were other means of accumulating gold besides digging it from the mines; that the miners and all other classes would need turnips and cabbage and products of the soil; that even then many were

SUFFERING WITH THE SCUTY.

And other diseases for the want of fresh vegetable food. I stopped at Lawson's till the 24th of November, and while there had proof of the productive capacity of California soil by the large crops of California grapes that were growing on vines on the banks of the Sacramento river. On the 24th of November I started for Sacramento, which was then the headquarters of early immigrants. On arriving on the banks of the Yuba river I found it formidable at a point three miles above the present site of the city of Marysville. Here my attention was attracted by the rich bottom land on the banks of the river. The soil was a fine sandy loam, which did not become sticky or muddy from rains, but could be worked and cultivated immediately after a good wetting. I then remarked that this was my garden ground, and I had no difficulty in getting out that sort of soil. But I should have said at Lawson's the four of us who were in company—two brothers, and a neighbor's boy, George L. Case, found that our whole capital consisted of \$5 and 10 cents besides our team of three yoke of oxen and a wagon.

THE GRAPE.

And proceeded with. It is a bush of whole wheat to live on while on our journies to Sacramento. The wheat did us for bread, but we killed plenty of antelope, which made us a very good living. Arrived at Sacramento, we found a good pasture for our team on the south bank of the American river just outside the city limits. I then started out to find some kind of work at which I might earn at least my board. I tried the hotels and restaurants to find employment as a waiter, or in any other capacity. I then turned my attention to making a business independent, and observing at a store on J street a lot of English walnuts, I asked the proprietor to trust me for a sack of them, promising to pay as soon as I had sold them. I was then sent to my stock to the little birds spanning the slope, connecting the lake north of the city with the Sacramento river. There I opened up a store to retail out my nuts. In five days I cleared fifty dollars in selling nuts by the dozen, and in a week had a large balance in my trade, as I had no house or carriage, and having an opportunity we sold our team for \$600. When we separated, one brother and Case going to the mines, and the other brother remained with us to San Francisco and with a part of the money for the team laid in some vegetable seeds for early

FIRST VEGETABLE GARDEN.

On the Yuba. But as it was not time for planting, I purchased a whale-boat and engaged in freighting goods from Sacramento to the Yuba and Marysville. This entered upon a new course, and by spring I had accumulated about three thousand dollars. With this capital I settled upon and commenced the cultivation of the very spot of land I marked out as my vegetable garden when I first saw the Yuba river. The last half of the year I was engaged in freighting toots for seed, which cost me at the ranch 40 cents a pound, or \$800. My vegetable seed and potatoes were planted in March, 1851, and everything came up and was growing very well, and I kept it up until April, when a white frost eat all to the ground, and my garden was a wreck. My potatoes, however, came up again and made a fair crop. I was not thus to be cheated out of my crop of vegetables, and at once started out to purchase more, and in a few days had, finding none, I went again to San Francisco, but no seeds were to be found. On my return to Sacramento accidentally lit upon some watermelons seeds, and I sowed them out, and had the lot for \$20. With these I planted out about \$5,000 for one summer's work.

THIS SEASON'S EXPERIENCE.

Taught me that the work of picking and curing should begin as soon as the first crop is sufficiently ripe so as to get them secured out of the sun, and then spreading them over the ground, and then spreading paper down, while lying idle on the vines in the daytime by clipping them with scissars, and the worm may also be destroyed in the same way. I think I have got them pretty well cleaned out of my vineyard this year, as they did not fall in the soil, and the balance were entirely ruined.

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NO INJURY IS DONE.

By defacing the blossoms, tearing the grapes from the vine, and the bushes remain perfect. So that not only is the work done much more cheaply, but more perfectly. I now use the tiny altogether in sun-drying my raisins. In 1850 I made about 200,000 lbs. of raisins, and sold them at \$4.00 a box. The first cost of the drying was \$4,000. It proved a drying failure, and after two years' trial I had but about 3,500 living trees left, all told, and these greatly damaged. I had sufficient encouragement in the orchard business to induce me to continue to it.

SET OUT NEW ORCHARD.

Until 1853, when on the Yuba, I had one thousand trees in general orchard, including peaches, pears, apples, nectarines, apricots, cherries and plums. In this year began my first experience with the slickens from the mines and the market, and the best means of handling the fruit. Time overcame these defects, and in 1859 my net profits were about \$60,000. The average for 1861 was brought down to \$40,000, and I then sold out and covered my orchard on the Yuba river to a depth of from one to three feet, and brought dirt wood into and broke down and buried trees, and brought destruction. The dried and cut trees fell, bringing debris into my orchard, and in 1862 my net profits were about \$100,000. In ten years, notwithstanding all my labor and efforts to keep my orchard in good condition, everything was lost, and I about became cold, and coming up into the lower roots, causes a disturbance in the drying grape. This is termed properly a cold natural

portion of the State where floods and slickens would not reach. I went to Santa Barbara and planted out 200,000 vines in 1863. The dry seasons of 1863-4 were very discouraging in that section, and my location was such that

THE COLD SEA BREEZE.

Seemed detrimental to the trees. Their time of leaving out was irregular and uncertain, and it was not well adapted to the climate, and fruit-growing generally. It is a good country for hops, but not for fruit. Aricots may do well, but I doubt it. From 1864 to 1869 I resided with my family in Oakland, and in the meantime I was studying different localities where new land could be obtained and free from growing generally. It is a good country for hops, but not for fruit. Aricots may do well, but I doubt it.

PACKING FOR MARKET.

The raisins are packed in layers by the use of a metallic form the proper size to fit inside the packing boxes, and to hold just five pounds of raisins. The form when used is set upon the packing table and tilted. It is then placed in the box, and the following of the vines closely inside the form, and the raisins pressed down firmly. The paper being cut to the proper size is then placed on the top of the form, and a slide or thin pieces of board or strips of paper with the size and the very best quality. My silk is a fine sandy loam, and on the bank of Putah creek, having a depth of perhaps fifty feet. Notwithstanding these favorable circumstances, experience has demonstrated to me that grapes may be much improved in size and quality for raisin-making by artificial irrigation at the time the grapes are growing and maturing. Having become thoroughly convinced of this fact, and having started out with the intention of packing the raisins directly from the vines, I have found in the winter, I concluded to introduce a system of irrigation by which I could have control of the waters to time and quantity applied. I therefore added the irrigation pipe directly to the vines, and the grapes fall into the box in as perfect form as they are pressed, carrying the paper below them into the bottom of the box. Four of these layers of five pounds each make up a box of 20, and the vines are packed in the form inside a half box, and one a quarter box.

TWO HUNDRED MILES.

Of distributing, of different sizes, made of the same material. These pipes are about one and one-half inches in diameter, and are completely out of the way of cultivation. The main and distributing pipes are connected and regulated by pins, so that the water can be turned out of the main pipes into the distributing at will, at any point desired. Openings are made in the pipes to irrigate vines and trees, so that the water gets an equal distribution over the section to be irrigated. The apertures in the distributing are capped with a cap of concrete, to prevent the water from getting up into any of the pipes.

TWO HUNDRED MILES.

There is no use in putting more trees on an acre of land than the soil can furnish sufficient food and moisture for. The same as in raising hops or any other stock, if you get more than you have to eat, then you are not so profited in the growing.

One rule the other does not do well. The soil was strong and rich enough, but it lacked water or moisture, and the roots could not take up nourishment without it. Having had no irrigation, I have had to water my vines every time I arrived, in June and July, for the fruit to swell up and ripen, the soil did not contain sufficient moisture to feed them, and the consequence was an inferior quality. Had my trees been planted 40 feet apart the orchard might have done much better and the fruit ripened earlier.

MUCH BETTER QUALITY.

There is no use in putting more trees on an acre of land than the soil can furnish sufficient food and moisture for. The same as in raising hops or any other stock, if you get more than you have to eat, then you are not so profited in the growing.

MY CROP AND SALE FOR 1861.

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EXPERIENCE IN RAISIN-MAKING.

The vineyard on my Putah creek land when I purchased it was of the Muscat grape, and having determined to make the production of raisins a specialty, as early as 1861 I grafted them out, and have since been grafting, and have had a good success, but the vines are still not as good as they were.

THE GRAPE.

The grape was referred to as having done much damage to my grapes is a large, dark, variegated colored worm, about two inches long and one-half inch in diameter, and has very much the appearance of the toad, and when it is cut open it is found to be a pale pinkish color.

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ORIGINAL DEFECTIVE

SACRAMENTO DAILY RECORD-UNION MONDAY, JANUARY 2, 1882.

20

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One Square, 870d page—\$0.50; \$0.50; \$0.50.

One Square, 880d page—\$0.50; \$0.50; \$0.50.

One Square, 890d page—\$0.50; \$0.50; \$0.50.

One Square, 900d page—\$0.50; \$0.50; \$0.50.

One Square, 910d page—\$0.50; \$0.50; \$0.50.

One Square, 920d page—\$0.50; \$0.50; \$0.50.

One Square, 930d page—\$0.50; \$0.50; \$0.50.

One Square, 940d page—\$0.50; \$0.50; \$0.50.

One Square, 950d page—\$0.50; \$0.50; \$0.50.

One Square, 960d page—\$0.50; \$0.50; \$0.50.

One Square, 970d page—\$0.50; \$0.50; \$0.50.

One Square, 980d page—\$0.50; \$0.50; \$0.50.

One Square, 990d page—\$0.50; \$0.50; \$0.50.

One Square, 1000d page—\$0.50; \$0.50; \$0.50.

One Square, 1010d page—\$0.50; \$0.50; \$0.50.

One Square, 1020d page—\$0.50; \$0.50; \$0.50.

One Square, 1030d page—\$0.50; \$0.50; \$0.50.

One Square, 1040d page—\$0.50; \$0.50; \$0.50.

One Square, 1050d page—\$0.50; \$0.50; \$0.50.

One Square, 1060d page—\$0.50; \$0.50; \$0.50.

One Square, 1070d page—\$0.50; \$0.50; \$0.50.

One Square, 1080d page—\$0.50; \$0.50; \$0.50.

One Square, 1090d page—\$0.50; \$0.50; \$0.50.

One Square, 1100d page—\$0.50; \$0.50; \$0.50.

One Square, 1110d page—\$0.50; \$0.50; \$0.50.

One Square, 1120d